

NIA's 2020 Products & Services

NOTE: For pricing, standard rates in **black**. Discounted cash/check rates in **green**.

PRODUCT NAME	DESCRIPTION	FORMAT	MEMBER PRICE	NON-MEMBER PRICE
3E Plus® Insulation Software	Industrial energy-management tool developed by NAIMA. Available at pipeinsulation.org .	Download	Free	Free
Annual Report	Annual report available online summarizing NIA's accomplishments from planned programs and activities throughout the year.	Online	Free	Free
Buyer's Guide: Insulation Products & Providers	Annual purchasing guide containing product and contact information for all NIA members.	Print	Free	\$90.00 FREE TO END-USERS
Educational Webinar Archives	Webinars to educate our industry on safety, leadership, and business efficiency. Available at www.Vimeo.com/NIAinfo .	Online Streaming	Free	Free
Fundamentals of Insulation DVD	Program designed to teach new employees the fundamentals of insulation.	DVD	\$35.75/ \$35.00	\$51.00/ \$50.00
Fundamentals of Insulation Workbook	Workbook that complements the <i>Fundamentals of Insulation DVD</i> .	Print/Electronic	\$5.10/ \$5.00	\$10.20/ \$10.00
Guide to Insulation Product Specifications	A free compilation of current federal, military, and ASTM specifications.	Online	Free	Free
Hosted Insulation Energy Appraiser Program (IEAP) Certification	You can host a course for your employees, members, or clients. Certification course teaching how to determine the optimal insulation thickness and corresponding dollar savings for a project.	Training Course	For pricing please contact NIA at training@insulation.org .	
Hosted NIA's Thermal Insulation Inspector Certification™	You can host a course for your employees, members, or clients. Course designed to provide an introduction to mechanical insulation and train individuals how to inspect mechanical insulation systems to verify compliance with controlling documentation.	Training Course	For pricing please contact NIA at training@insulation.org .	
Human Resource Forms and Documents	Generic human resource forms are available free of charge on the Members-Only section of the website.	Electronic	Free	Not Available
Industry's Most Wanted Posters	Posters illustrating poorly insulated items and the savings that could result from proper insulation.	Poster	\$2.05/ \$2.00	\$8.15/ \$8.00
Insulation Energy Appraisal Program (IEAP) Certification	Certification course teaching how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project.	Training Course	\$1,025.00/ \$995.00	\$1,440.00/ \$1,395.00
Insulation Energy Appraisal Program Marketing Brochure	Brochure to assist with marketing the appraisal concept.	Print	\$1.05/ \$1.00	\$2.05/ \$2.00
Insulation Energy Appraiser Lapel Pin	Lapel pin to distinguish yourself as a NIA Certified Insulation Energy Appraiser.	Pin	\$5.10/ \$5.00	\$10.20/ \$10.00
Insulation Estimator's Handbook	Reference tool provides data for almost every type of mechanical insulation estimate.	Print	\$25.50/ \$25.00	\$102.00/ \$100.00
Insulation Materials Specification Chart	A free chart providing physical and material properties of various insulation materials.	Online	Free	Free
Insulation Outlook Magazine	NIA's monthly trade magazine, which contains technical articles on a variety of topics related to the commercial and industrial insulation industry. Available at www.InsulationOutlook.com .	Print with Articles Online	Free	\$98.00
Insulation Sampler	Insulation Sampler provides hand samples of 20 generic mechanical insulation product types and accessories.	Sample Box	\$205.00/ \$200.00	\$285.00/ \$280.00

PRODUCT NAME	DESCRIPTION	FORMAT	MEMBER PRICE	NON-MEMBER PRICE
Insulation Science Glossary	Listing of basic and advanced insulation industry terms and their definitions.	Online	Free	Free
Mechanical Insulation Awareness PowerPoint Presentation	Insulation benefits and awareness presentation.	PowerPoint	Free	Not Available
Mechanical Insulation Design Guide (MIDG)	Includes information about the specification, installation, design, and maintenance of mechanical insulation systems. Available at www.wbdg.org/midg .	Online	Free	Free
Mechanical Insulation Education & Awareness E-Learning Series with Quizzes	Online training course to help educate and train users about the benefits, proper design and installation, and maintenance of mechanical insulation. Available at www.wbdg.org/continuing-education/affiliate-courses/nia01 .	Online	Free	Free
Mechanical Insulation Industry Marketing Flyers	Flyers promoting commercial and industrial data, the MIDG Simple Calculators, and the Mechanical Insulation Education & Awareness E-Learning Series.	Print Brochure	Free	Not Available
Mechanical Insulation Installation Video Series	Video series that contains a general overview, safety precautions, and video demonstrations of mechanical insulation applications.	DVD/Online Streaming	\$235.00/ \$230.00	\$898.00/ \$880.00
National Commercial and Industrial Insulation Standards Manual, 8th Edition	The popular MICA standards manual for design, specification, and installation of commercial and industrial insulation systems.	Print/Electronic	\$249.00	\$249.00
NCCER—Mechanical Insulating	Standard craft training for insulation, developed with NIA input.	Print	\$460.00/ \$450.00	\$920.00/ \$900.00
NIA News	Members-only newsletter that features association news, updates on NIA's programs and services, news from NIA members, and industry-specific business articles.	Print/Electronic	Free	Not Available
NIA's Environmental/Pollution Liability Insurance Program	Contractors pollution liability coverage available to NIA members.	Insurance Program	Varies	Not Available
NIA's Thermal Insulation Inspector Certification™	Course will educate participants on how to inspect and verify that the materials and the insulation system have been installed in accordance with the mechanical insulation specifications.	Training Course	\$2,550.00/ \$2,450.00	\$3,450.00/ \$3,300.00
Premier Industry Manufacturer Recognition Program	Program to recognize manufacturers who demonstrate leadership, commitment, and support to the mechanical insulation industry and NIA.	Recognition Program	Free	Not Available
Profitable Contracting Manual	Manual designed to help contractors solve the many non-technical problems that are common in the industry and generate a substantial return on investment (ROI).	Print	\$76.50/ \$75.00	\$229.50/ \$225.00
Quality NIA Insulation Contractor Brochure	Brochure that explains the value of selecting a trained professional insulation contractor.	Print	\$1.05/ \$1.00	Not Available
Safety Excellence Award	NIA's Safety Award program has recognized our members' safety programs for more than a decade.	Recognition Program	\$250.00	Not Available
Safety Handbook for Distributors and Fabricators	Pocket-sized handbook that offers practical tips for maintaining a safe environment for distribution and fabrication workers.	Print	\$4.10/ \$4.00	\$8.20/ \$8.00
Safety Handbook for Insulation Workers	Pocket-sized handbook that offers practical tips for maintaining a safe environment for contractors.	Print	\$4.10/ \$4.00	\$8.20/ \$8.00
The Power of Insulation: A Proven Energy-Saving Solution	Brochure that answers the question, "Why insulate?"	Print	\$0.55/ \$0.50	\$1.05/ \$1.00

Some products are eligible for bulk order discounts. Visit www.insulation.org/products for complete descriptions and current pricing information.

Prices noted are subject to change and do not include shipping and handling fees. Most online items are located at www.insulation.org.