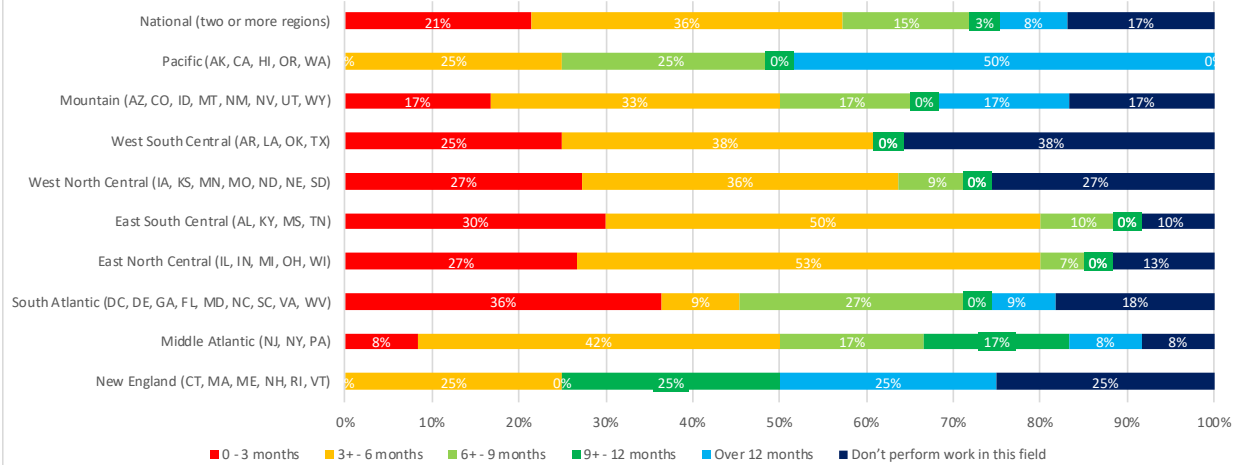


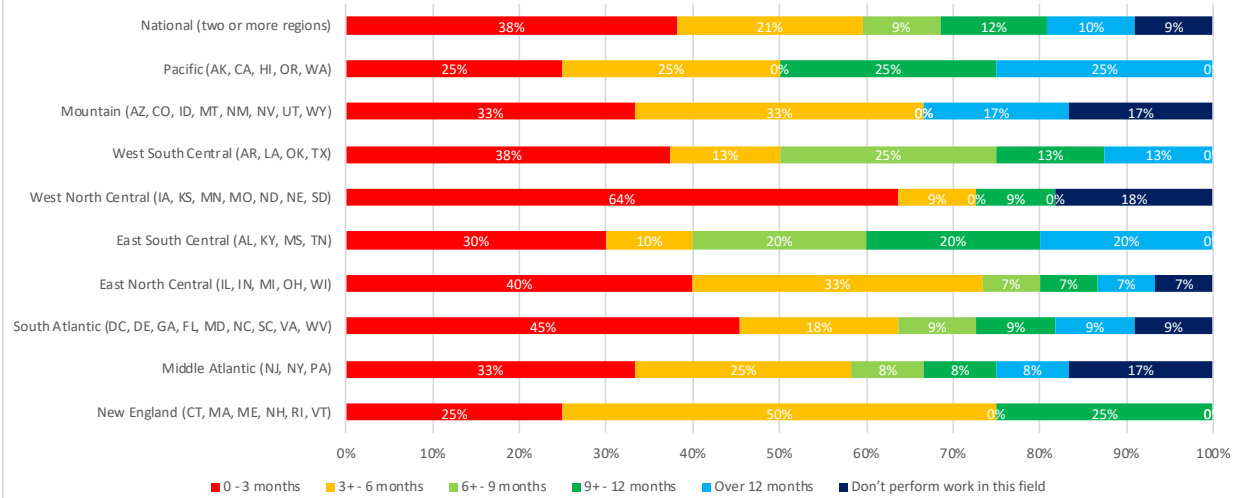
## Commercial and Industrial Insulation Contractor Survey 12.18.20

### 54 Respondents

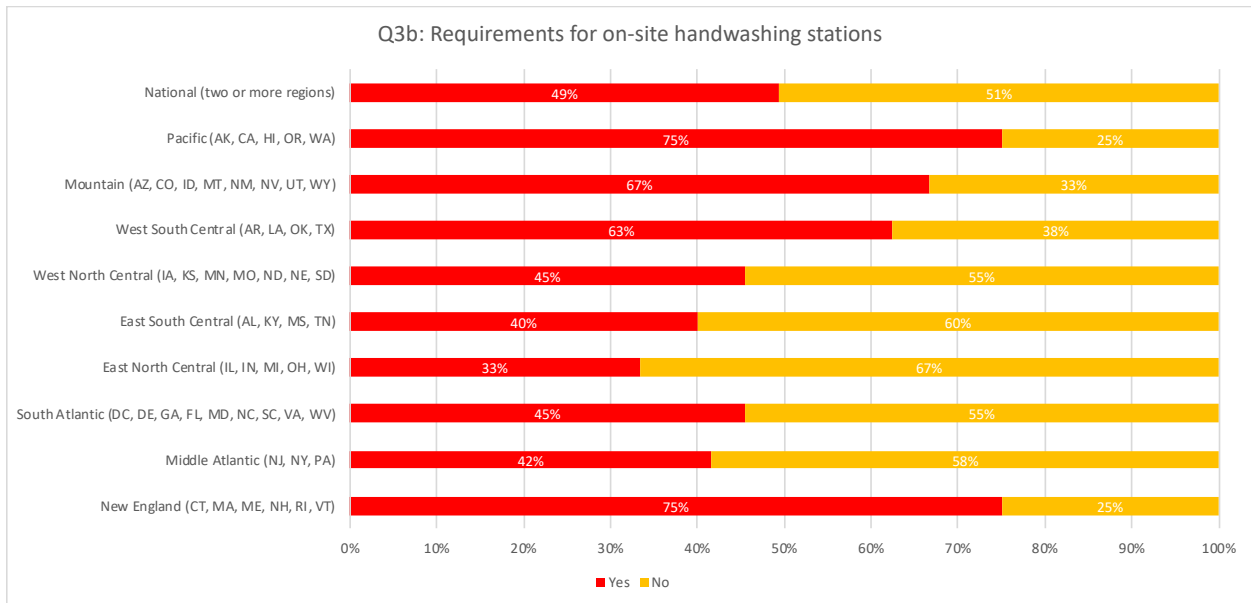
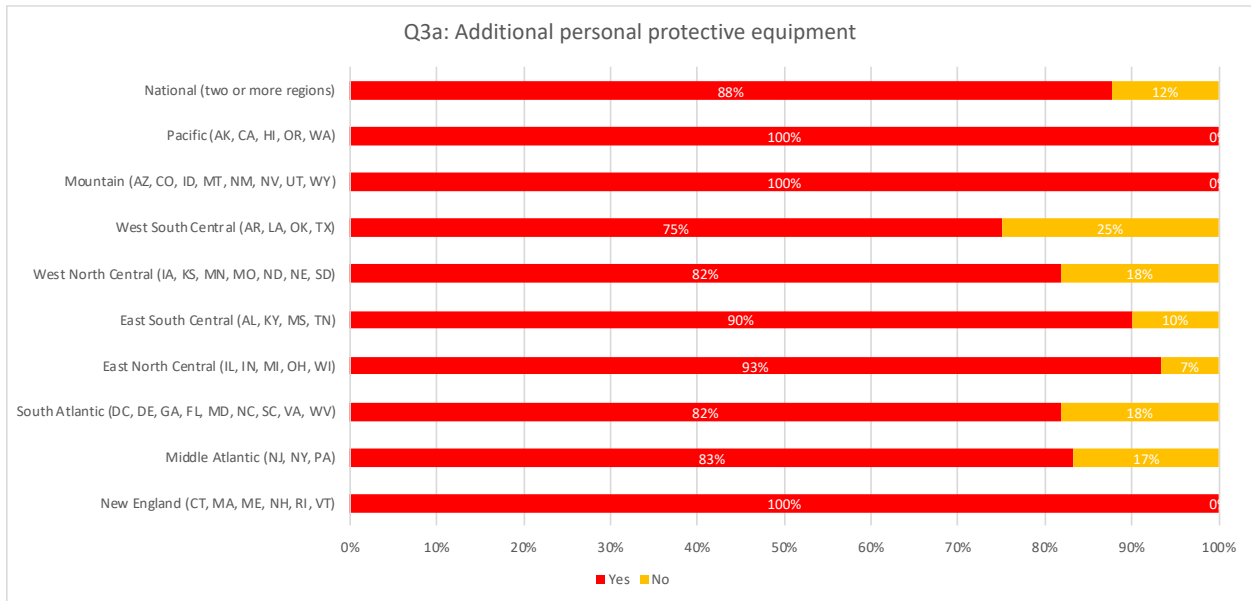
Question Q1: For contractors performing medium- heavy commercial work (i.e., excluding light-commercial and single-family residential) please select the amount of time that represents your project backlog as of January 1, 2021.



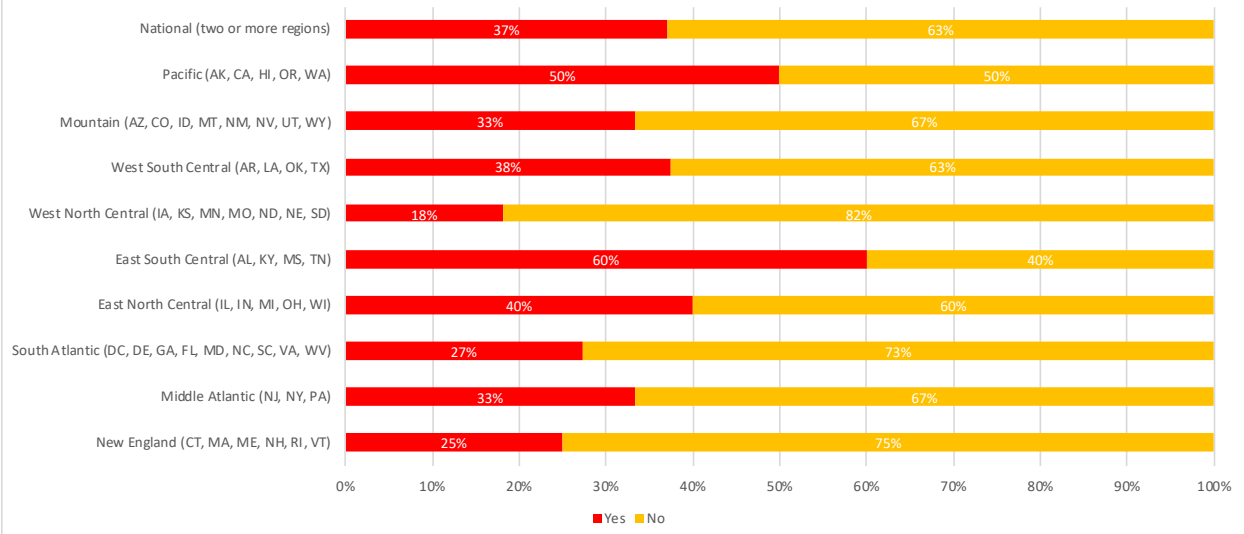
Q2: For contractors performing industrial work, please select the amount of time that represents your project backlog as of January 1, 2021.



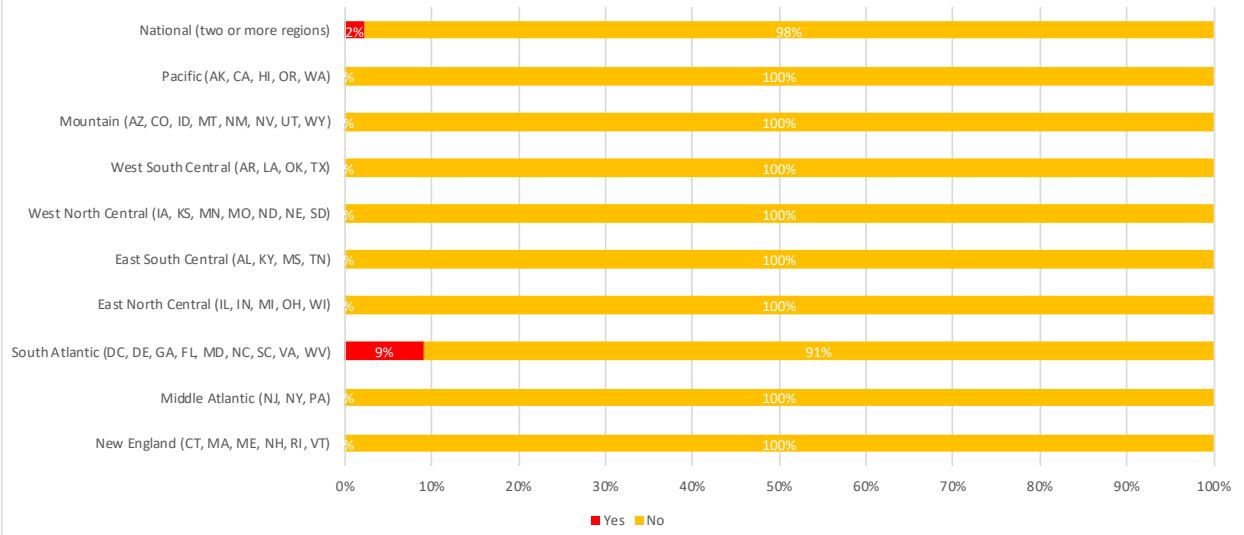
**Q3: Has your state or local jurisdiction imposed Covid related workplace safety measures that currently impact your operations? (Select all that apply)**



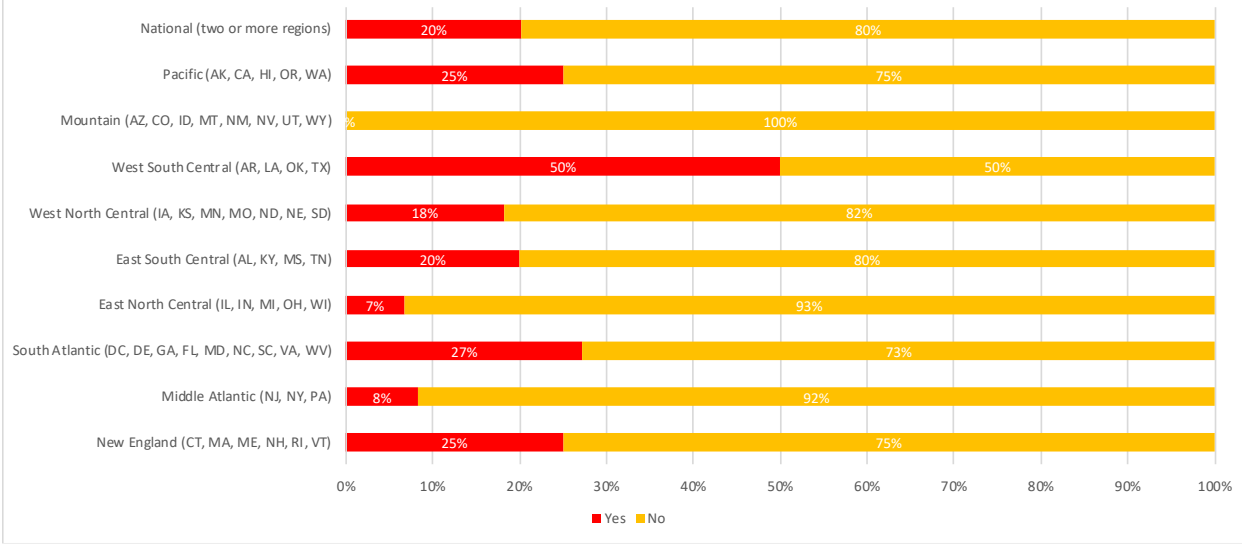
Q3c: Limitations on numbers of workers at a job site



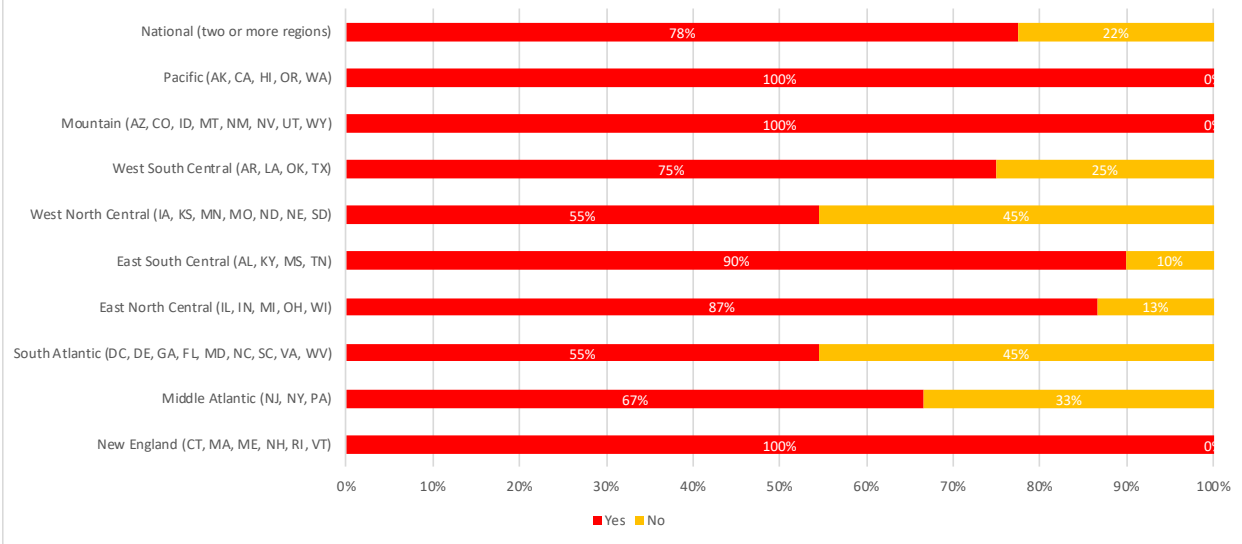
Q3d: Only allowing one trade at a time on job sites

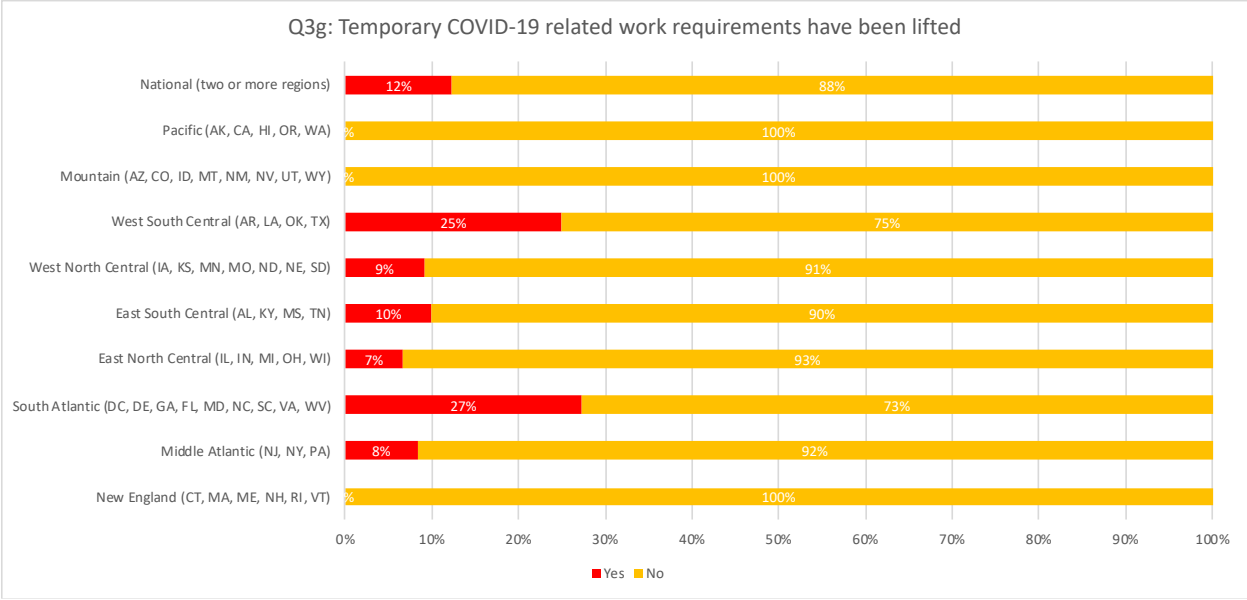


Q3e: Limitations on traveling to and from jobs



Q3f: Required job site safety plans for COVID-19



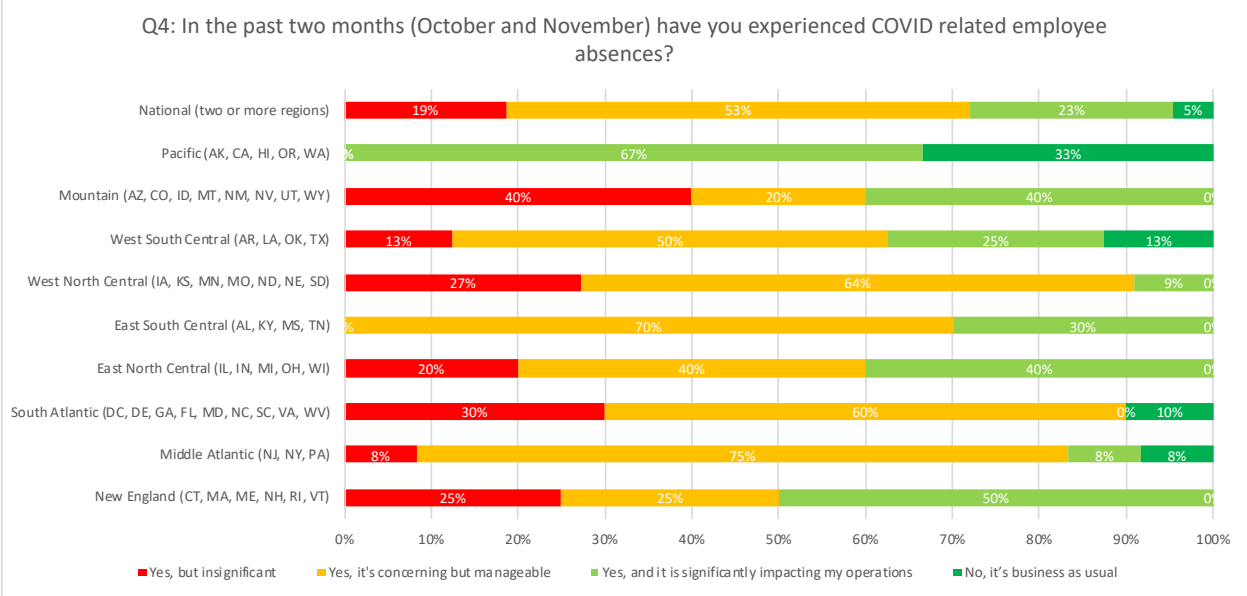


Comments:

“COVID Supervisor required on each site, Social distancing required unless JHA specific for task not able to separate employees, temperature requirement, mask requirement.”

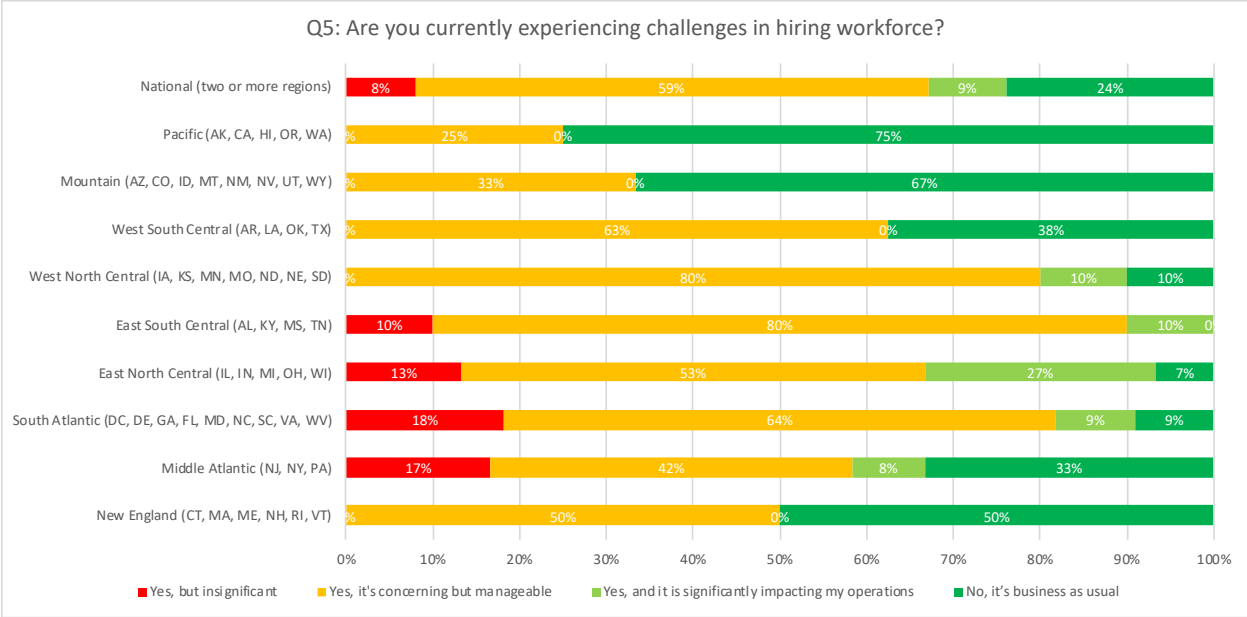
“We have not had workplace restrictions. Mainly reminders of social distancing, wash your hands etc.”

“Social distancing requirements, customer requirements for staying away from work due to Covid related symptoms or contact that exceed CDC guidelines.”



Comments:

“We have employees with children whose spouse works at a large company not required to offer the FFCRA Emergency Paid Sick Leave. So our employee is the one who chooses to stay with children because we must offer EPSL. ALL companies should be required to offer EPSL.”

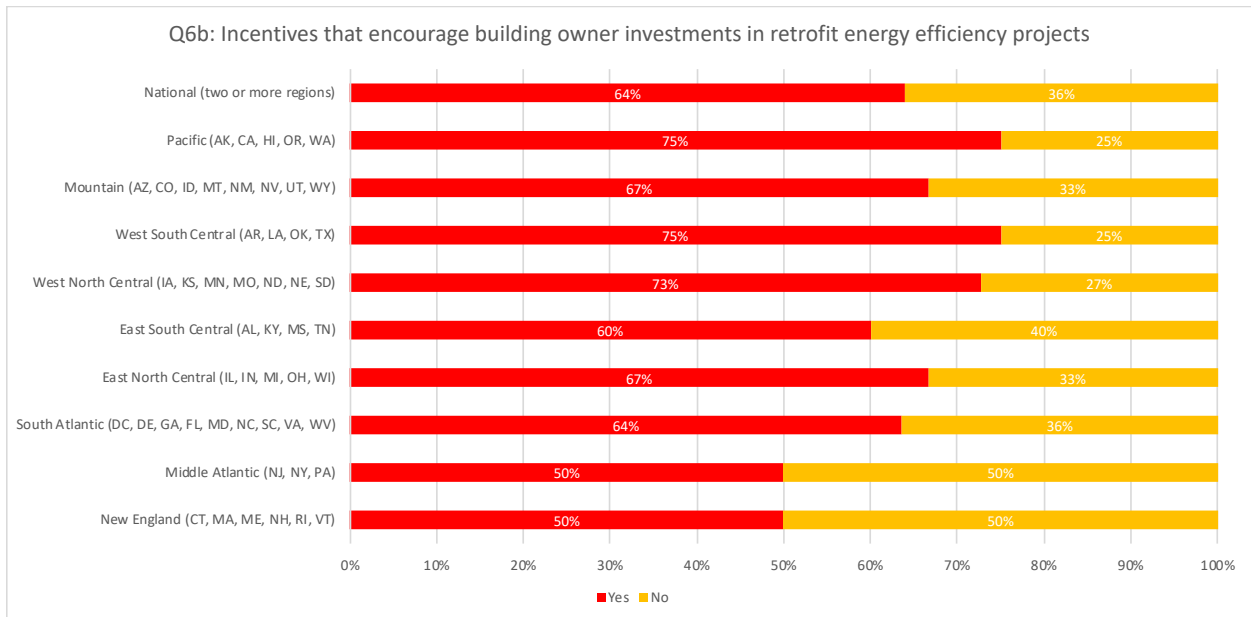
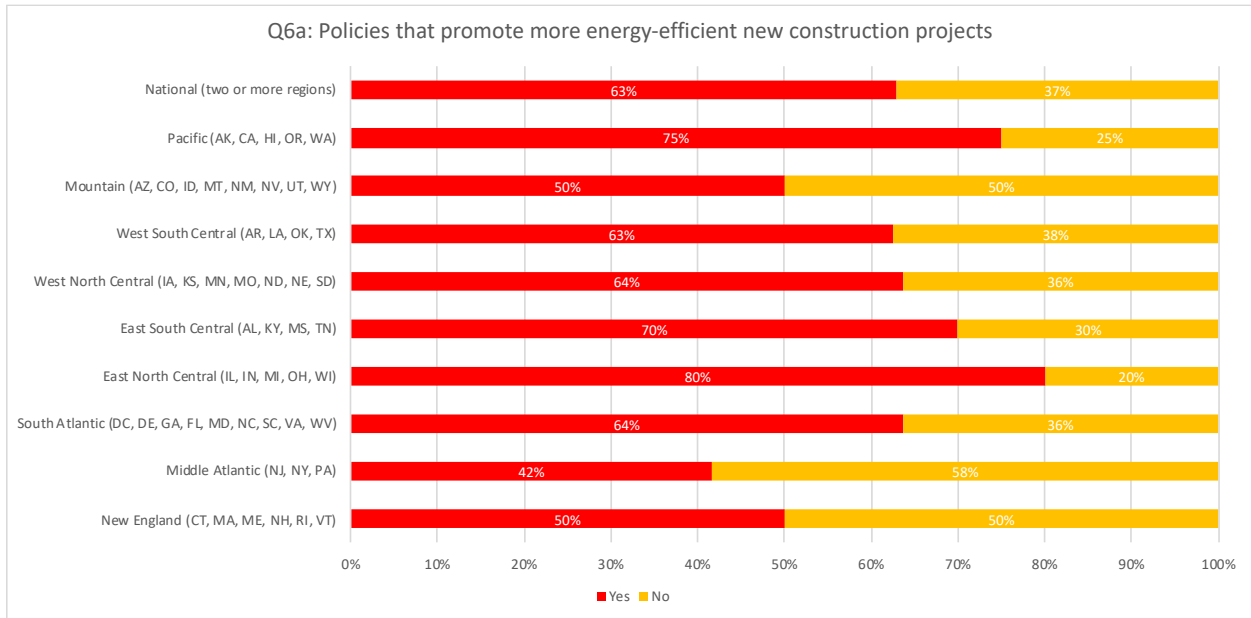


Comments:

“It's hard to get people to want to work. Many would rather stay home, and they have no problem telling us that.”

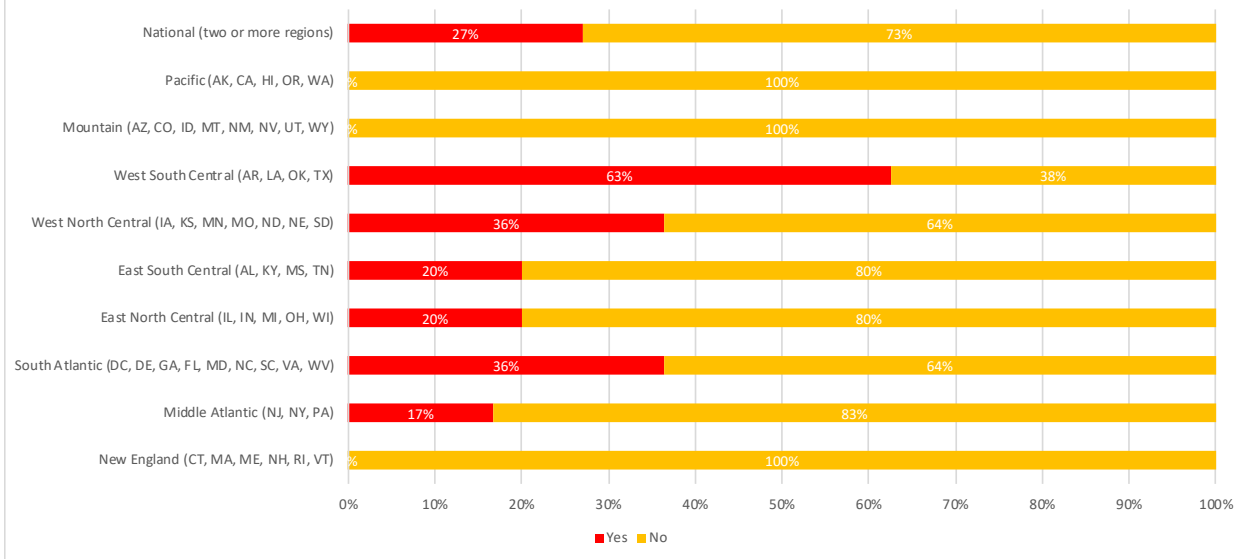
“We are too slow to hire. But workers are not really available anyway.”

Q6: What government policies would be most beneficial to your business? (Select all that apply)

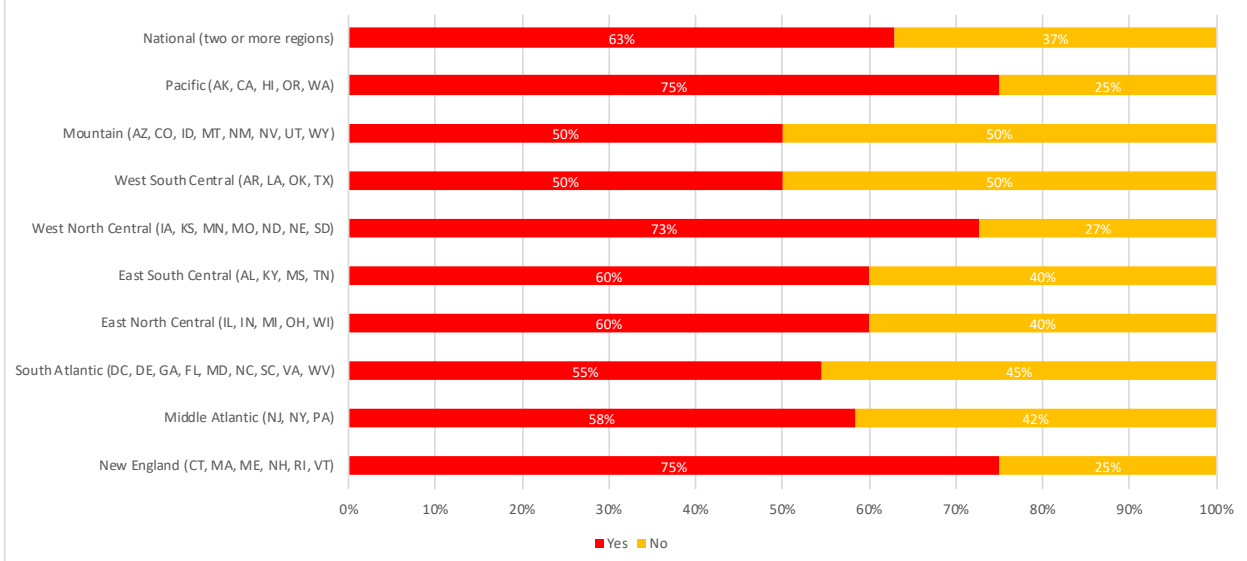




Q6c: Federal infrastructure investments that address climate change



Q6d: Incentives relating to commercial growth/retrofits

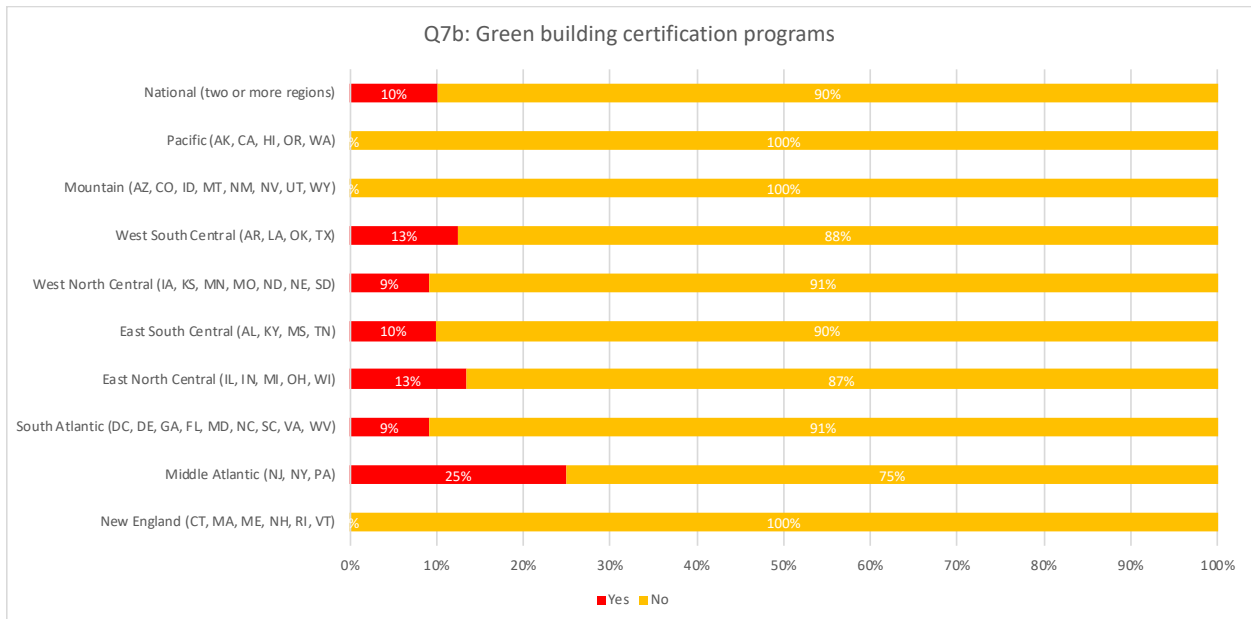
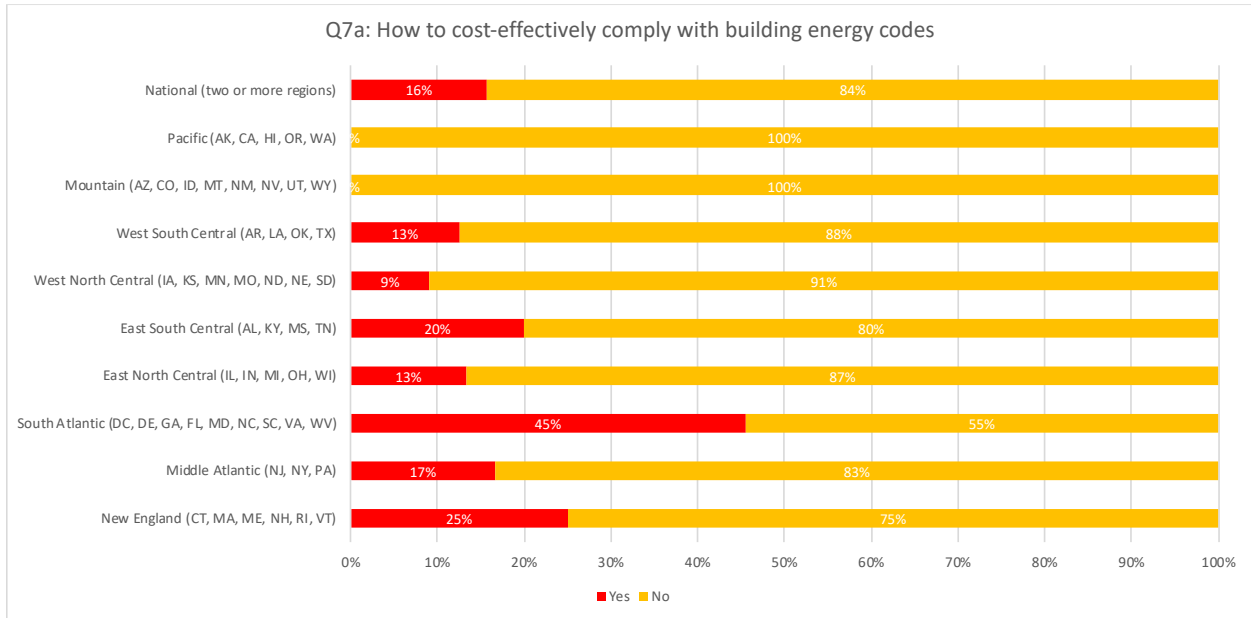


Comments:

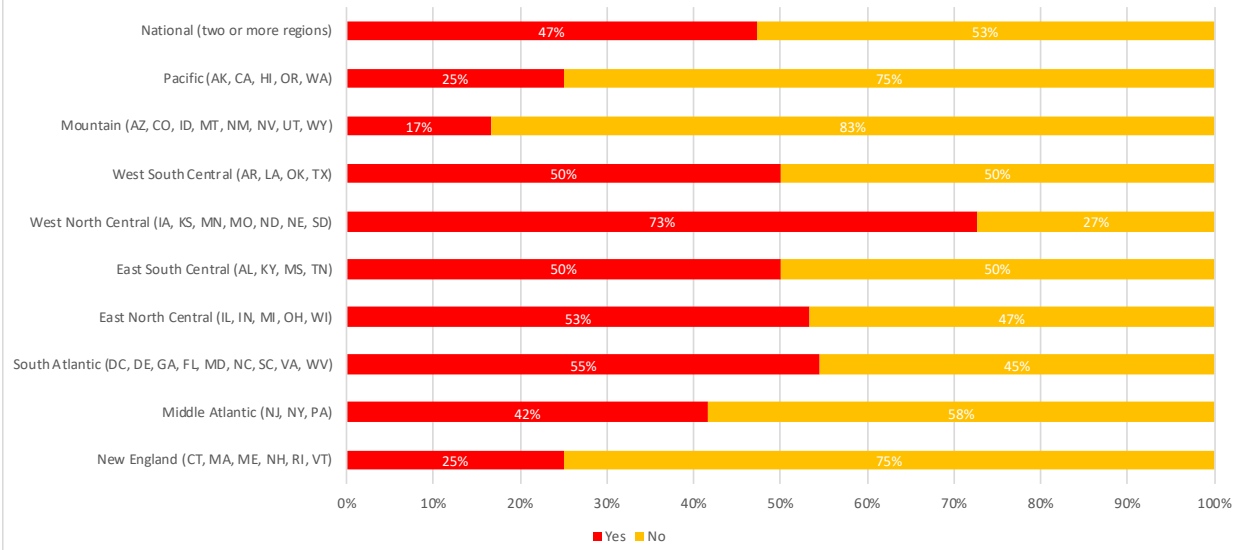
“Would be great if they rewarded our continued success with incentives for hiring people and training them.”

“Allow PPP forgiveness to happen quickly!”

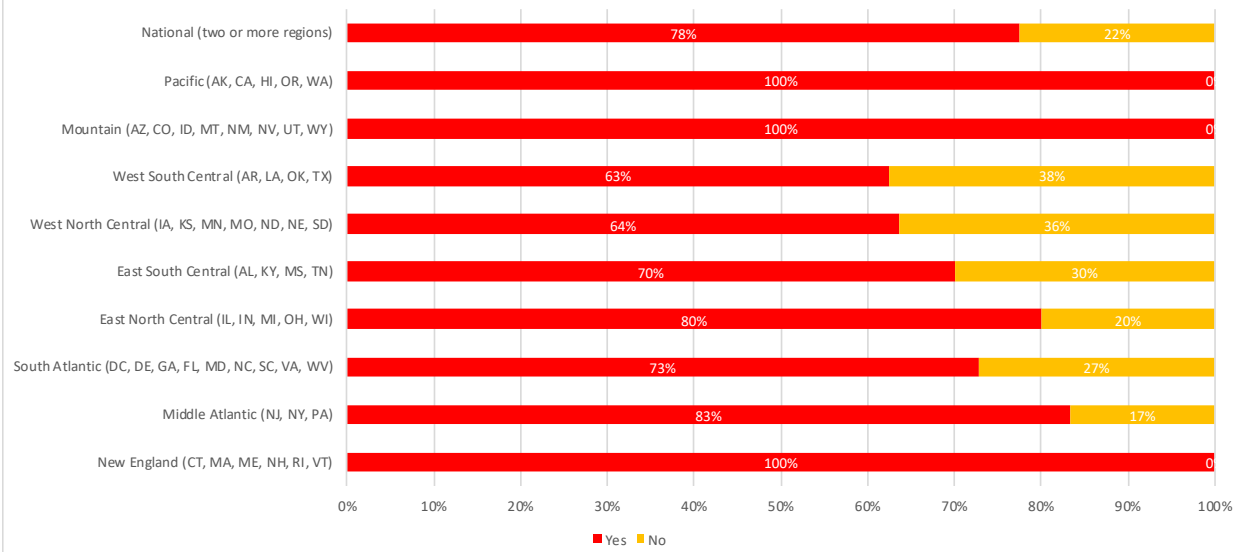
Q7: Our industry should focus more attention on: (Select all that apply)



Q7c: Utility energy efficiency programs



Q7d: Building owner education on the benefits of insulation



Q7e: Consequences for outdated and/or insufficient specifications

