

# NIA's 2021 Products & Services

**NOTE:** For pricing, standard rates in **black**. Discounted check rates in **green**.

PRODUCT NAME	DESCRIPTION	FORMAT	MEMBER PRICE	NON-MEMBER PRICE
<b>3E Plus® Insulation Software</b>	Industrial energy-management tool developed by NAIMA. Available at <a href="http://pipeinsulation.org">pipeinsulation.org</a> .	Download	Free	Free
<b>Annual Report</b>	Annual report available online summarizing NIA's accomplishments from planned programs and activities throughout the year.	Online	Free	Free
<b>Buyer's Guide: Insulation Products &amp; Providers</b>	Annual purchasing guide containing product and contact information for all NIA members.	Print	Free	\$90.00 FREE TO END-USERS
<b>Educational Webinar Archives</b>	Webinars to educate our industry on safety, leadership, and business efficiency. Available at <a href="http://www.Vimeo.com/NIAinfo">www.Vimeo.com/NIAinfo</a> .	Online Streaming	Free	Free
<b>Fundamentals of Insulation DVD</b>	Program designed to teach new employees the fundamentals of insulation.	DVD	\$35.75/ \$35.00	\$51.00/ \$50.00
<b>Fundamentals of Insulation Workbook</b>	Workbook that complements the <i>Fundamentals of Insulation DVD</i> .	Print/Electronic	\$5.10/ \$5.00	\$10.20/ \$10.00
<b>Guide to Insulation Product Specifications</b>	A free compilation of current federal, military, and ASTM specifications.	Online	Free	Free
<b>Hosted Insulation Energy Appraiser Program (IEAP) Certification</b>	You can host a course for your employees, members, or clients. Certification course teaching how to determine the optimal insulation thickness and corresponding dollar savings for a project.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	
<b>Hosted NIA's Thermal Insulation Inspector Certification™</b>	You can host a course for your employees, members, or clients. Course designed to provide an introduction to mechanical insulation and train individuals how to inspect mechanical insulation systems to verify compliance with controlling documentation.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	
<b>Human Resource Forms and Documents</b>	Generic human resource forms are available free of charge on the Members-Only section of the website.	Electronic	Free	Not Available
<b>Industry's Most Wanted Posters</b>	Posters illustrating poorly insulated items and the savings that could result from proper insulation.	Poster	\$2.05/ \$2.00	\$8.15/ \$8.00
<b>Insulation Energy Appraisal Program (IEAP) Certification</b>	Certification course teaching how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project.	Training Course	\$1,025.00/ \$995.00	\$1,440.00/ \$1,395.00
<b>Insulation Energy Appraisal Program Marketing Brochure</b>	Brochure to assist with marketing the appraisal concept.	Print	\$1.05/ \$1.00	\$2.05/ \$2.00
<b>Insulation Energy Appraiser Lapel Pin</b>	Lapel pin to distinguish yourself as a NIA Certified Insulation Energy Appraiser.	Pin	\$5.10/ \$5.00	\$10.20/ \$10.00
<b>Insulation Estimator's Handbook</b>	Reference tool provides data for almost every type of mechanical insulation estimate. A new version will be released in 2021!	Print	\$25.50/ \$25.00	\$102.00/ \$100.00
<b>Insulation Materials Specification Chart</b>	A free chart providing physical and material properties of various insulation materials.	Online	Free	Free
<b>Insulation Outlook Magazine</b>	NIA's monthly trade magazine, which contains technical articles on a variety of topics related to the commercial and industrial insulation industry. Available at <a href="http://www.InsulationOutlook.com">www.InsulationOutlook.com</a> .	Print with Articles Online	Free	\$98.00
<b>Insulation Sampler</b>	Insulation Sampler provides hand samples of 20 generic mechanical insulation product types and accessories.	Sample Box	\$205.00/ \$200.00	\$285.00/ \$280.00

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<b>Insulation Science Glossary</b>	Listing of basic and advanced insulation industry terms and their definitions.	Online	Free	Free
<b>Mechanical Insulation Awareness PowerPoint Presentation</b>	Insulation benefits and awareness presentation.	PowerPoint	Free	Not Available
<b>Mechanical Insulation Design Guide (MIDG)</b>	Includes information about the specification, installation, design, and maintenance of mechanical insulation systems. Available at <a href="http://www.wbdg.org/midg">www.wbdg.org/midg</a> .	Online	Free	Free
<b>Mechanical Insulation Education &amp; Awareness E-Learning Series with Quizzes</b>	Online training course to help educate and train users about the benefits, proper design and installation, and maintenance of mechanical insulation. Available at <a href="http://www.wbdg.org/continuing-education/affiliate-courses/nia01">www.wbdg.org/continuing-education/affiliate-courses/nia01</a> .	Online	Free	Free
<b>Mechanical Insulation Industry Marketing Flyers</b>	Flyers promoting commercial and industrial data, the MIDG Simple Calculators, and the Mechanical Insulation Education & Awareness E-Learning Series.	Print Brochure	Free	Not Available
<b>Mechanical Insulation Installation Video Series</b>	Video series that contains a general overview, safety precautions, and video demonstrations of mechanical insulation applications.	DVD/Online Streaming	\$235.00/ \$230.00	\$898.00/ \$880.00
<b>National Commercial and Industrial Insulation Standards Manual, 8th Edition</b>	The popular MICA standards manual for design, specification, and installation of commercial and industrial insulation systems.	Print/Electronic	\$249.00	\$249.00
<b>NCCER—Mechanical Insulating</b>	Standard craft training for insulation, developed with NIA input.	Print	\$460.00/ \$450.00	\$920.00/ \$900.00
<b>NIA News</b>	Members-only newsletter that features association news, updates on NIA's programs and services, news from NIA members, and industry-specific business articles.	Print/Electronic	Free	Not Available
<b>NIA's Environmental/Pollution Liability Insurance Program</b>	Contractors pollution liability coverage available to NIA members.	Insurance Program	Varies	Not Available
<b>NIA's Thermal Insulation Inspector Certification™</b>	Course will educate participants on how to inspect and verify that the materials and the insulation system have been installed in accordance with the mechanical insulation specifications.	Training Course	\$2,550.00/ \$2,450.00 This pricing also applies for engineers.	\$3,450.00/ \$3,300.00
<b>NIA's Understanding Specifications for Insulation Course</b>	Course helps class participants understand the purpose and complexity of specifications, how they vary between market segments, and how that knowledge can benefit your company.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	
<b>Premier Industry Manufacturer Recognition Program</b>	Program to recognize manufacturers who demonstrate leadership, commitment, and support to the mechanical insulation industry and NIA.	Recognition Program	Free	Not Available
<b>Profitable Contracting Manual</b>	Manual designed to help contractors solve the many non-technical problems that are common in the industry and generate a substantial return on investment (ROI).	Print	\$76.50/ \$75.00	\$229.50/ \$225.00
<b>Quality NIA Insulation Contractor Brochure</b>	Brochure that explains the value of selecting a trained professional insulation contractor.	Print	\$1.05/ \$1.00	Not Available
<b>Safety Excellence Award</b>	NIA's Safety Award program has recognized our members' safety programs for more than a decade.	Recognition Program	\$250.00	Not Available
<b>Safety Handbook for Distributors and Fabricators</b>	Pocket-sized handbook that offers practical tips for maintaining a safe environment for distribution and fabrication workers.	Print	\$4.10/ \$4.00	\$8.20/ \$8.00
<b>Safety Handbook for Insulation Workers</b>	Pocket-sized handbook that offers practical tips for maintaining a safe environment for contractors.	Print	\$4.10/ \$4.00	\$8.20/ \$8.00
<b>The Power of Insulation: A Proven Energy-Saving Solution</b>	Brochure that answers the question, "Why insulate?"	Print	\$0.55/ \$0.50	\$1.05/ \$1.00

Some products are eligible for bulk order discounts. Visit [www.insulation.org/products](http://www.insulation.org/products) for complete descriptions and current pricing information.

Prices noted are subject to change and do not include shipping and handling fees. Most online items are located at [www.insulation.org](http://www.insulation.org).