

# NIA's 2022 Products & Services

**NOTE:** Standard prices are in **black**. You can pay by check and receive a 2% discount, shown in **green**.

PRODUCT NAME	DESCRIPTION	FORMAT	MEMBER PRICE	NON-MEMBER PRICE
<b>Annual Report</b>	Summarizes NIA's accomplishments from planned programs and activities throughout the year.	Online	Free	Free
<b>Buyer's Guide: Insulation Products &amp; Providers</b>	Annual purchasing guide containing product and contact information for all NIA members.	Print	Free	\$90.00
<b>Diversity &amp; Inclusion Tool Kit</b>	An informational resource on workforce diversity and inclusion topics for NIA member companies.	Online	Free	Not Available
<b>Educational Webinar Archives</b>	Webinars to educate the industry on safety, COVID-19 impacts on your business, leadership, economic outlooks, sales, and much more. Available at <a href="http://www.vimeo.com/NIAinfo">www.vimeo.com/NIAinfo</a> .	Online Streaming	Free	Free
<b>E-News Bulletin (ENB)</b>	A bimonthly digital newsletter containing the latest industry news and NIA announcements.	Digital	Free	Free
<b>Fundamentals of Insulation DVD</b>	Program designed to teach new employees the fundamentals of insulation.	DVD	\$35.75/ <b>\$35.00</b>	\$51.00/ <b>\$50.00</b>
<b>Fundamentals of Insulation Workbook</b>	Workbook that complements the <i>Fundamentals of Insulation</i> DVD.	Print & Digital	\$5.10/ <b>\$5.00</b>	\$10.20/ <b>\$10.00</b>
<b>Guide to Insulation Product Specifications</b>	A free compilation of current federal, military, and ASTM specifications.	Online	Free	Free
<b>Human Resource Forms and Documents</b>	Generic human resource forms are available free of charge on the Members-Only section of the website.	Electronic	Free	Not Available
<b>Industry's Most Wanted Posters</b>	Posters illustrating poorly insulated items and the savings that could result from proper insulation.	Poster	\$2.05/ <b>\$2.00</b>	\$8.15/ <b>\$8.00</b>
<b>Insulation Energy Appraiser Lapel Pin</b>	Lapel pin to distinguish yourself as a NIA Certified Insulation Energy Appraiser.	Pin	\$5.10/ <b>\$5.00</b>	\$10.20/ <b>\$10.00</b>
<b>Insulation Estimator's Handbook 3<sup>rd</sup> Edition</b>	This classic NIA reference tool that provides data for almost every type of mechanical insulation estimate has gotten a complete update! Now available in digital format.	Print & Digital	Print Version: \$205.00/ <b>\$199.00</b> Print/Digital Combo: \$360.00/ <b>\$350.00</b>	Print Version: \$610.00/ <b>\$599.00</b> Print/Digital Combo: \$1,070.00/ <b>\$1,050.00</b>
<b>Insulation Materials Specification Chart</b>	A free chart providing physical and material properties of various insulation materials.	Online	Free	Free
<b>Insulation Outlook Magazine</b>	NIA's award-winning monthly magazine, which contains technical articles on a variety of topics related to the commercial and industrial insulation industry. Available at <a href="http://www.InsulationOutlook.com">www.InsulationOutlook.com</a> .	Print with Articles Online	Free	\$98.00
<b>Insulation Sampler</b>	Insulation Sampler provides hand samples of 20 generic mechanical insulation product types and accessories.	Sample Box	\$220.00/ <b>\$205.00</b>	\$300.00/ <b>\$295.00</b>
<b>Insulation Science Glossary</b>	Listing of basic and advanced insulation industry terms and their definitions.	Online	Free	Free
<b>Mechanical Insulation Awareness PowerPoint Presentations</b>	Available after logging into the Members-Only section of NIA's website. Recorded presentations are available to stream at <a href="http://www.vimeo.com/NIAinfo">www.vimeo.com/NIAinfo</a> .	PowerPoint & Online Streaming	Free	Not Available
<b>Mechanical Insulation Design Guide</b>	Includes information about the specification, installation, design, and maintenance of mechanical insulation systems. Available at <a href="http://www.insulation.org/designguide">www.insulation.org/designguide</a> .	Online	Free	Free
<b>Mechanical Insulation Installation Video Series</b>	Video series that contains a general overview, safety precautions, and video demonstrations of mechanical insulation applications. Streaming available at <a href="http://www.vimeo.com/NIAinfo">www.vimeo.com/NIAinfo</a> .	DVD & Online Streaming	\$235.00/ <b>\$230.00</b>	\$898.00/ <b>\$880.00</b>
<b>North American Commercial &amp; Industrial Insulation Standards Manual, 9th Edition</b>	The popular MICA standards manual for design, specification, and installation of commercial and industrial insulation systems. Available at <a href="http://www.micainsulation.org">www.micainsulation.org</a> .	Print & Digital	Print Version: \$299.00 Print/Digital Combo: \$499.00	Print Version: \$299.00 Print/Digital Combo: \$499.00

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<b>NIA News</b>	Members-only newsletter that features association news, updates on NIA's programs and services, news from NIA members, and industry-specific business articles.	Print & Digital	Free	Not Available
<b>Premier Industry Manufacturer Recognition Program</b>	Program to recognize manufacturers who demonstrate leadership, commitment, and support to the mechanical insulation industry and NIA. Apply at <a href="http://www.insulation.org/membership/premier_manufacturer">www.insulation.org/membership/premier_manufacturer</a> .	Award	Free	Not Available
<b>Profitable Contracting Manual</b>	Manual designed to help contractors solve the many non-technical problems that are common in the industry and generate a substantial return on investment (ROI).	Print	\$76.50/ <del>\$75.00</del>	\$229.50/ <del>\$225.00</del>
<b>Quality NIA Insulation Contractor Brochure</b>	Brochure that explains the value of selecting a trained professional insulation contractor.	Print	\$1.05/ <del>\$1.00</del>	Not Available
<b>Safety Excellence Award</b>	NIA's Safety Award program has recognized our members' safety programs for more than a decade. Apply at <a href="http://www.insulation.org/membership/safety-award">www.insulation.org/membership/safety-award</a> .	Award	\$255.00/ <del>\$250.00</del>	Not Available
<b>Safety Handbook for Distributors and Fabricators</b>	Pocket-sized handbook that offers practical tips for maintaining a safe environment for distribution and fabrication workers.	Print	\$4.10/ <del>\$4.00</del>	\$8.20/ <del>\$8.00</del>
<b>Safety Handbook for Insulation Workers</b>	Pocket-sized handbook that offers practical tips for maintaining a safe environment for contractors.	Print	\$4.10/ <del>\$4.00</del>	\$8.20/ <del>\$8.00</del>
<b>The Power of Insulation: A Proven Energy-Saving Solution</b>	Brochure that answers the question, "Why insulate?"	Print	\$0.55/ <del>\$0.50</del>	\$1.05/ <del>\$1.00</del>
<b>3E Plus® Insulation Software</b>	Industrial energy-management tool developed by NAIMA. Available at <a href="http://pipeinsulation.org">pipeinsulation.org</a> . A new version will be released in 2022!	Download	Free	Free

## NIA's 2022 Training Courses

<b>Insulation Energy Appraisal Program (IEAP) Certification</b>	Certification course that teaches participants how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project.	Training Course	\$1,235.00/ <del>\$1,195.00</del>	\$1,850.00/ <del>\$1,795.00</del>
<b>Mechanical Insulation Basics Course</b>	Online training course to help educate and train users about the different types of insulation and the benefits, proper design and installation, and maintenance of mechanical insulation. Available at <a href="http://www.insulation.org/basics">www.insulation.org/basics</a> .	Online	\$55.00/ <del>\$50.00</del>	\$155.00/ <del>\$150.00</del>
<b>Thermal Insulation Inspector Certification™</b>	Course will educate participants on how to inspect and verify that the materials and the insulation system have been installed in accordance with the mechanical insulation specifications.	Training Course	\$2,550.00/ <del>\$2,450.00</del> This pricing also applies to engineers.	\$3,450.00/ <del>\$3,300.00</del>
<b>Understanding Mechanical Insulation Course</b>	Stand-alone course for new employees to educate them about mechanical insulation, the industry, and its products.	Training Course	\$1,495.00/ <del>\$1,450.00</del>	\$2,010/ <del>\$1,950</del>
<b>Understanding Specifications Course</b>	Course helps class participants understand the purpose and complexity of specifications, how they vary between market segments, and how that knowledge can benefit your company.	Training Course	\$510.00/ <del>\$495.00</del>	\$775.00/ <del>\$750.00</del>
<b>Understanding the Submittal Process Course</b>	Course teaches students how to identify the type and scope of submittal requirements, the components and importance of the submittal package, and the purpose of the submittal process.	Training Course	\$205.00/ <del>\$195.00</del>	\$310.00/ <del>\$300.00</del>
<b>Hosted NIA's Insulation Energy Appraiser Program (IEAP) Certification</b>	You can host a course for your employees, members, or clients. Certification course teaching how to determine the optimal insulation thickness and corresponding and dollar savings for a project.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	
<b>Hosted NIA's Thermal Insulation Inspector Certification™</b>	You can host a course for your employees, members, or clients. Course designed to provide an introduction to mechanical insulation and train individuals how to inspect mechanical insulation systems to verify compliance with controlling documentation.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	
<b>Hosted NIA's Understanding Mechanical Insulation Course</b>	You can host a course for your employees, members, or clients. Stand-alone course for new employees to educate them about the mechanical insulation, the industry, and its products.	Training Course	For pricing please contact NIA at <a href="mailto:training@insulation.org">training@insulation.org</a> .	

Some products are eligible for bulk order discounts. Visit [www.insulation.org/products](http://www.insulation.org/products) for newly added products, complete descriptions, and current pricing information. Prices noted are subject to change and do not include shipping and handling fees. Most online items are located at [www.insulation.org](http://www.insulation.org).