NIA News

THE OFFICIAL NEWS PUBLICATION OF THE NATIONAL INSULATION ASSOCIATION (NIA) REPRESENTING THE MECHANICAL AND SPECIALTY INSULATION INDUSTRY

ISSUE 3 2024, VOL. 31

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EVP/CEO MESSAGE



Honoring a Legend and Charting New Paths

As always, this issue of NIA News is packed with information designed to guide our members in maximizing their NIA membership, improving their businesses, and amplifying the message about the power of insulation. Our membership is growing! We are delighted to be welcoming four new member companies into our network, bolstering NIA President Jack Bittner's message of Strength in Numbers. Excitement is building as we finalize our preparations for our next members-only gathering, Fall Summit 2024, happening October 28–29 at the MGM National Harbor in Maryland. Our certification courses are resuming this fall, and we look forward to welcoming new Certified Thermal Insulation Inspectors and Insulation Energy Appraisers into the fold.

continued on next page



Project Update

As many of you know, Ron King worked alongside NIA staff to manage several programs and was involved in numerous projects for the Foundation and NIA. These programs and projects are continuing and will be managed by a team of industry experts and NIA staff.



Institutional Knowledge Call for Experts

If you or someone you know wants to be a part of exciting programs in this great industry, please contact Michele M. Jones, NIA EVP/CEO (mjones@insulation.org) for more information.

NIA LEADERSHIP

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Brian Blazek, Specialty Products & Insulation

Education and Training

R. Dean Burows, DKB, Inc.

Fall Summit

Jack Bittner, Johns Manville

Health and Safety

Mike Hill, Performance Contracting, Inc.

Membership

John Stevens, JT THORPE

Merit Contractors

Mike McCowan. L.C. Insulations. Inc.

Metal Building Laminators

David Tomchak, Bay Insulation Systems, Inc.

Technical Information

Doug Fast, Owens Corning

Union Contractors

Rick Sutphin, Performance Contracting, Inc.

Young Professional Advisory

John K. Freeman, Jr., Petrin, LLC

EVP/CEO Message, continued

As we celebrate these milestones and successes for our industry and our association, we say farewell to our insulation industry champion, longtime friend and collaborator, and devoted family man, Ronald L. King, who passed away in late July. Ron was not only an NIA Past President, Consultant, and Honorary Member, he was a mentor, coach, cheerleader, and trailblazer. His passion, talent, guidance, humility, and support have shaped the current success and future growth of the mechanical insulation industry and our association.

It is our custom to honor the lives of our Past Presidents at our Annual Convention, and we will honor Ron at our 69th Annual Convention in Scottsdale, Arizona, in April of 2025.

I do hope that you will take time to look through some of our favorite photos and memories of Ron, which start on page 6,

absorbing the enormity of his impact on our industry. We also have one more message from Ron himself. After the 2024 Convention, and having more time to reflect on NIA renaming the President's Award to the Ronald King Distinguished Service Award to honor him, Ron asked that his message be shared with the industry. His words show his continued joy in being part of this community and his hope for the future of the industry.

Ron's legacy most definitely lives on.

Michele Mynes

Michele M. Jones

Executive Vice President/Chief Executive Officer

WELCOME **NEW MEMBERS!**

In this issue, we are excited to welcome the following new companies. We encourage you to read the information each company has submitted and see if they are potential new business partners for your company. To view new NIA member companies, visit www.insulation.org/newmembers.



July 2024 **Union Contractor** Insulation Technology, Inc.

Attn: John Lenos 8102 Lemont Rd., Ste. 1600 Woodridge, IL 60517 Phone: (630) 985-0600 \$0-1 Million

www.intechinsulation.net

About Insulation Technology

Insulation Technology offers a wide variety of commercial and industrial applications installed by certified Local 17 insulators. With more than 25 years of experience, we're confident that we can evaluate each project individually to select the most reliable systems and advanced materials for all applications. We cover the area of Southeastern Wisconsin, Northern Illinois, and Northwestern Indiana. No project is too small or too big. Our staff is committed to providing personal and professional services to all our customers, ensuring quality and cost-effective projects.



July 2024 Consultant

Lockton

Attn: Luis Martinez 444 W. 47th St.

Kansas City, MO 64112-1957 Phone: (816) 960-9000 www.lockton.com

About Lockton

Lockton Companies is the world's largest privately held insurance brokerage firm, providing expert risk management and insurance solutions tailored to various industries, including construction and insulation. With a focus on serving contractors, manufacturers, and distributors, Lockton understands the unique challenges and opportunities within the insulation industry. Our dedicated team of more than 200 associates, all under one roof, is committed to delivering customized solutions that fit your specific needs, helping you manage risks, and safeguard your business.

Why did you join NIA?

We are committed to supporting the insulation community through innovative insurance products and exceptional service. Our goal is to build lasting relationships and provide the resources you need to succeed in a competitive market. Whether you're looking for guidance on general liability, property, workers' compensation, or umbrella insurance, Lockton has the expertise to help you navigate the complexities of the insurance landscape. Partner with us and experience the Lockton difference—where your success is our priority.



July 2024

Associate Supplier

Wintech Engineering

Attn: Jim Tweddle 14 Dobra Rd.

Yangebup, Western Australia, 6164

Phone: +61 8 9494 5200 wintechengineering.com.au

About Wintech Engineering

Wintech focuses on providing our customers with improvement through automation provided by computer numerical control (CNC) contour cutters. Wintech's innovation in automated technology and industrial automation provides for the ultimate value contour cutter. Our years of experience in the foam-profiling industry have produced a range of machines that suit a wide variety of foam types and needs. This versatility extends to each machine, providing a unique combination of accuracy, reliability, flexibility, and ease of use.

Why did you join NIA?

Wintech Engineering joined NIA to learn more about insulation materials and meet fellow participants in the industry.



August 2024

Contractor

Coleman Industrial Arkansas

Attn: Paul Freeman 1001 Swift St.

Kansas City, MO 64116 Phone: (816) 741-8383

\$1-3 Million

www.colemaninsulation.com

(website coming soon)

About Coleman Industrial Arkansas

In 2022, Coleman Industrial Arkansas began focusing specifically on mechanical insulation, primarily in the Little Rock, Arkansas, area. Our initial success and growing reputation are allowing us to expand to other parts of Arkansas, adding additional offices, trained team members, and operations. We specialize in commercial insulation, heat tracing, HVAC insulation, industrial insulation, plumbing insulation, refrigeration insulation, and removable insulation.

Why did you join NIA?

Coleman Industrial Arkansas joined NIA to continue to stay updated on current insulation events and practices.

Do you know of a company that could benefit from becoming a member of NIA?

Through October 15, first-time member companies can join NIA and receive 15 months of membership for the price of 12. That is full membership benefits through December 31, 2025.

For more information or to refer a potential member, please call Rianna Gleeson at (703) 464-6422, ext. 113, or email membership@insulation.org.

PEOPLE & PLACES

In the News

News from Johns Manville (JM)

JM, a manufacturer of building and specialty products, and a Berkshire Hathaway company, recently announced its world headquarters will stay in downtown Denver, Colorado, through at least 2035. The company renewed a lease for more than 121,000 square feet of space on five floors in the high-rise building built in 1978 and known as Johns Manville Plaza. JM moved to Denver in July 1988. More than 300 employees work at the world headquarters building, supporting corporate functions such as finance, information technology, supply chain, human resources, and legal. JM employs 8,000 people and operates 44 manufacturing facilities in North America and Europe.

"Downtown Denver is centrally located for our employees who live throughout the metro area," JM President and CEO Bob Wamboldt said. "The Mile High City also is a great place to recruit top talent to keep our company on a successful path forward."

Regarding personnel, JM also recently announced two new promotions. Lance Bonin has taken on the additional role of Portfolio Manager for Industrial Insulation, putting the Mechanical and Industrial Product Management teams under one manager. In addition, Jeff Semkowski is the new Sales Leader of Canada for Performance Materials. In this position, he will concentrate on the sales of HVAC, mechanical, and industrial products.

Visit www.jm.com for more information.

Owens Corning Insulation Unveils New Training Center

The new Owens Corning Technical Insulation Education and Training Center in Pasadena, Texas, serves as a hands-on learning hub to study the science and practical application of technical insulation. The 22,000-square-foot training facility is located near some of the Gulf Coast's largest energy sites and showcases insulation's capacity to conserve energy, contribute to process efficiency, and support jobsite safety. According to Brandon Stambaugh, Director of Technical Services, Technical Insulation at Owens Corning, the Pasadena training center is part of a holistic approach to delivering education to customers and industry professionals through the learning channels that best meet their needs. "Our approach extends beyond material science to help customers analyze energy usage, support safe applications, and make informed decisions that contribute to process efficiency," he said.

Visit www.owenscorning.com/en-us/insulation for more information.

New Promotions at Specialty Products & Insulation (SPI)

SPI announced that Chance Mercure has been promoted to Vice President, International. Chance will now lead the Canadian operations and the export business for mechanical insulation. Kent Revard was promoted to Director-International, and his expanded role will see him working to drive sales growth across SPI's global markets. He will use his expertise to focus on key customers, strategic partners, and large projects.

Visit www.spi-co.com for more information.



NIA WANTS TO PROMOTE YOUR ACCOMPLISHMENTS!

Share your good news, milestones, article and column ideas, new products, and industry photos with NIA by emailing editor@insulation.org.

We love to highlight NIA member companies and your achievements in NIA News and Insulation Outlook. through articles and columns such as Contractors' Corner, Celebrating Members, Product Focus, People & Places, and more!

Plus, for Contractors, remember to enter your best project photos in NIA's **Insulation Project Art Gallery Showcase and Competition by** September 27. More details are here: www.insulation.org/ niaprojectartgallery.

REMEMBERING THE KING OF INSULATION

Ronald L. King

March 20, 1944-July 23, 2024

On July 23rd, the insulation industry lost a legend when Ronald (Ron) L. King passed away. Ron was not only an NIA Past President, Consultant, and Honorary Member, he was a mentor, coach, cheerleader, and trailblazer. His passion, talent, guidance, humility, and support have shaped the current success and future growth of the mechanical insulation industry and the National Insulation Association.

"When you hear his name, you think of our industry, and when you think of our industry, you think of him and how much he has given. They will forever be intertwined. This industry has lost a giant. He will never be forgotten, and his legacy will live on with the Ronald King Distinguished Service Award," said friend and decades-long collaborator Michele M. Jones, NIA's EVP/CEO.

NIA President Jack Bittner of Johns Manville said, "I knew Ron for more than 40 years. He was a competitor, a colleague, a customer, a mentor, an advisor, and a personal friend to me throughout our history together. His passion for this industry was infectious. I am proud to have had the

opportunity to know him and work with him. There will never be another like Ron. and I miss him greatly."

Ron was a pillar of the insulation community, with a distinguished 50+ year career in the construction industry's commercial and industrial insulation segment. He owned and operated a small contracting business; served as Vice President of a large national specialty contractor; was President of a national accessory manufacturer; and retired from Specialty Products & Insulation in 2004 as Chairman, President, and CEO. He was a Past President of NIA, the Southwest Insulation Contractors Association (SWICA), and the World Insulation and Acoustic Congress Organization.

After retirement, as a full-time NIA Consultant, Ron poured his time and talents into improving the industry that he loved, ensuring that the knowledge base of his generation of insulators would carry on. In the role of NIA Consultant, he was a coach and a mentor, and he was focused on bringing awareness and respect to insulation as a product and craft. He worked tirelessly to

Cowboy Gary Auman and cowboy Ron



Mary Ann and Ron

Daniel King, with his father Ron, at NIA's 2024 Convention













Ron and Daniel King

ensure that those who came behind him were well trained and well informed. He developed learning programs, such as the Thermal Insulation Inspector Certification, Understanding Specifications, Understanding the Submittal Process, and Understanding Mechanical Insulation. He worked as a subject matter expert to create course content and manuals, taught courses in person and online, and helped train new instructors. He also provided his expertise and assistance when NIA developed the Insulation Energy Appraisal Program, and he helped review and develop content for countless microlearning modules for NIA's Education Center. A prolific writer and researcher, his byline appeared in NIA News and Insulation Outlook magazine for decades—just since 2005, he wrote more than 50 industry-related articles.

As a successful business leader, Ron knew that great ideas need funding. When the Foundation for Mechanical Insulation Education, Training, and Industry Advancement (Foundation) was initially established in 1998 as the Growing the Insulation Industry

Program, a committee within NIA, Ron was right there as one of the co-founders of the program. His contributions live on through programs such as the Mechanical Insulation Design Guide, Simple Calculators, Industry Measurement Survey, and all the training courses developed by the Foundation. Ron also conducted numerous training and educational presentations throughout the country to engineering and building owner groups, chaired the National Institute of Building Sciences' National Mechanical Insulation Committee, and so much more.

In addition to education and training, Ron cultivated and nurtured global industry alliances, and championed the industry and its people on Capitol Hill through legislative initiatives. In addition to his work as Past Chairman of the World Insulation & Acoustic Congress Organization, he spent years as NIA's liaison to the Federation of European Insulation Societies, which represents the European mechanical insulation market. Ron was driven to provide better resources for the industry by working with industry leaders to create the Mechanical Insulation

Ron with NIA members on Capitol Hill

Ron and Mike Feehery



Ron visited Capitol Hill several times on behalf of NIA



NIA Board of Directors when Dan Bofinger was President in 2019



Ron circa 1989

Design Guide and promoting the value of insulation as an emission- and energy-reducing technology. His latest passion project was establishing national standards for the mechanical insulation industry. To accomplish this task, Ron worked with the Association for Materials Protection and Performance (AMPP) to secure an agreement under which the new standards will carry the joint NIA—AMPP copyright.

His tireless devotion to the mechanical insulation industry and his resulting accomplishments have been recognized by his peers on many occasions. He was honored with the NIA President's Award on two different occasions, in 1986 and again in 2001, as well as the SWICA Legacy Award in 2022. In April 2024, NIA President Laura Dover and the NIA Board of Directors renamed the President's Award to the Ronald King Distinguished Service Award to honor him, forever linking him to future leaders who accomplish the pinnacle of achievement and service within the insulation industry. In addition, Ron is one of only two people to ever be awarded the status of NIA Honorary Member by the Board of Directors.

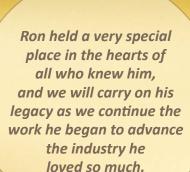
Ron was well loved by his industry friends, but he was first and foremost a devoted husband, father, grandfather, and soon-to-be great-grandfather. He is survived by his sons, Daniel, David, and Richard, who all live in the Kingwood, Texas, area; as well as seven grandchildren: Cody King, Christine King, Molly (King) Cooper, Mitchell King, Nathan Smith, Savanah Nicodemus, and Ryder King. In Falls Church, Virginia, on August 15, Ron was buried next to Mary Ann, his wife of more than 50 years, who passed in 2021.

Daniel King—who, like his father, made a career in the mechanical insulation industry and is a SWICA Past President—shared,

"On behalf of myself and the entire King family, I would like to thank you all for your prayers and support. The loss of Dad cannot be measured. He leaves a huge void in our hearts and lives. When Dad received the honor and recognition from NIA renaming the President's Award to the Ronald King Distinguished Service Award, I shared that he did a lot of great things for this industry, but he was an even greater dad. He will be missed in so many ways!"

Ron speaking for the industry

Ron and Kenny Freeman helped create the Mechanical Insulation Installation videos





Ron and Mary Ann on Capitol Hill

Director

Dave Cox and Ron after receiving their awards in 2024

In Open Letter

to the NIA Membership, Board of Directors, and Staff

After the 2024 Convention, and having more time to reflect on NIA renaming the President's Award to the Ronald King Distinguished Service Award to honor him, Ron King asked that the following letter to NIA be shared with the industry. His words show his continued joy in being part of this community and his hope for the future of the industry.

> At the NIA Annual Convention in Naples, I was honored with the renaming of the traditional NIA President's Award to the Ronald King Distinguished Industry Service Award.

When NIA President Laura Dover read my name, I was surprised. But then I saw my oldest son, who flew in for the event, approaching the stage, and I was, believe it or not, at a loss for words.

To be recognized in this manner is a humbling experience. It took me a few days to truly appreciate the magnitude of the honor that has been bestowed upon me.

While my name may appear on the award, it truly belongs to the many individuals who have supported my efforts; my mentors along the way; the great people I have worked for, with, and beside; and the NIA staff who have been there time and time again.

The mechanical insulation industry is full of opportunities. The world around us and our industry is continually changing, and the day-to-day challenges may be different, but they are challenges nevertheless. What is exciting is that the association is embracing new initiatives, and there are new and younger faces in our industry to help chart the paths forward.

Receiving this award triggered memories of lessons learned, knowledge obtained, and friendship gained and unfortunately lost over the years. I am still learning, making new contacts and renewing old ones.

I would like to express my appreciation to the past and current NIA staff, the Board of Directors, and the NIA membership for recognizing my passion for the industry with this truly great honor. And especially to my family, thank you for your support and love.

Thank you again for reminding me how great an industry we work in, understanding that everyone can make a difference by getting involved and sharing your passion with others, and the value of association involvement.







Prioritize Safety with NIA's Safety Excellence AwardsTM

For NIA Associate (Manufacturer), Associate Supplier, Contractor, Distributor/Fabricator, and Metal Building Laminator Members Only!

NIA created the Safety Excellence Award program 20 years ago to recognize top NIA member companies that have established structured safety programs to ensure the well-being of their employees and create safe working environments. To promote continuous safety improvement, all applicant companies receive an individualized and detailed Safety Training Analysis Results (STAR) Report™. The STAR Report includes personalized recommendations based on each applicant's answers to the application questions.

The updated applications and instructions for the 2024 Safety Excellence Award can be downloaded on NIA's website at www.insulation.org/membership/safety-award.

Throughout the judging process, applicant companies remain anonymous, and are evaluated based on their overall safety program, means of communication, and safety policy. Companies are not judged against one another, but rather, on the merits of that company's overall safety program. Since each membership category has its own safety areas, there is a separate application and evaluation for each one. The awards program honors levels of excellence: Platinum, Gold, Silver, and Bronze.

If your company has never applied before, NIA offers first-time applicants a 50% discount on the application fee to encourage member participation. To verify if your company has applied before, please email *membership@insulation.org*.

For more information, email *membership@insulation.org*. To see past winners, visit *www.insulation.org/membership/safety-award/award-winners*.

APPLICATIONS DUE:

November 15, 2024

WINNERS ANNOUNCED:

NIA's 69th Annual Convention April 28–30, 2025 Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch Scottsdale, Arizona

BECOME A SUPERHERO

to those that need information on insulation!

Insulation Outlook is looking for experienced insulation professionals to write 1-2 paid articles per year. If you are an Engineer, Specifier, or Insulation Professional with experience designing and implementing insulation systems, contact publisher@insulation.org to learn the eligibility requirements to become a paid, published author.





Your All-Access Pass to FALL SUMMIT 2024 AWAITS

KEY DATES AND DEADLINES

October 7, 2024: Fall Summit Early-Bird Registration and Hotel Reservation Deadline

October 12, 2024: Regular Registration Closes October 28-29, 2024: Fall Summit 2024

All NIA members are invited to attend NIA's next members-only meeting—Fall Summit 2024—that takes place over less than a day and a half, October 28-29, at the MGM National Harbor in Maryland.

Top highlights include:

- Two Networking Social Hour events on Monday and Tuesday,
- Two Keynote Presentations on Tuesday,
- Forum-style sessions with industry-specific speakers (all on Tuesday), and
- Open time for dinner with clients on Monday and lunch and dinner on Tuesday.

Updated Schedule for 2024

The Fall Summit schedule has shifted to the early part of the week this year—with the schedule of events matching last year's highly rated event that maximized networking and industry sessions and minimized time away from the office. To fully participate, plan to arrive no later than 4:00 p.m. ET on Monday, October 28. Most attendees can plan to depart Wednesday morning. Committee Chairs and the Board of Directors have several meetings Wednesday morning. To plan your travel and schedule your client meetings, please see the Schedule of Events on page 12.



Who Can Attend NIA Committee Sessions?

All registered members can attend committee sessions! The Fall Summit meeting is organized around the highly targeted industry forums and committee meetings for each sector of the mechanical insulation industry. If you have never attended one of NIA's committee meetings, plan to attend the session that matches your company's member type. Closed sessions are noted on the schedule. If you are not sure which session to attend, you can either email membership@insulation.org prior to the meeting, or stop by the NIA Registration Desk when you arrive. Once you attend a committee meeting, your name will be added to the list of participants, and you will have the chance to get involved with the committee and increase your opportunities to connect with your peers.



INSIGHTS FROM A FIRST-TIME FALL SUMMIT ATTENDEE



"Attending the NIA Fall Summit was an awesome experience.... For anyone wondering if attending an NIA Fall

Summit would be beneficial for them, I assure you the answer is yes. The amount of information made available to you as an attendee is invaluable, and it really is a great opportunity to meet other people outside of your realm of the industry and deepen your understanding of the importance behind what we do."

- Nicole Barwick, DKB, Inc.



SCHEDULE OF EVENTS

MONDAY, OCTOBER 28, 2024

2:30 – 5:15 p.m. Registration

12:00 – 3:00 p.m. Executive Committee Meeting and Lunch

(closed meeting)

3:00 – 5:00 p.m. NIA's Board of Directors Meeting

(closed meeting)

5:30 – 6:30 p.m. Network Social Hour

Open Time for Dinner with Clients

TUESDAY, OCTOBER 29, 2024

7:00 a.m. – 4:00 p.m. Registration

7:00 – 8:00 a.m. Membership Committee (closed meeting)

7:15 – 8:00 a.m. Networking Breakfast **8:00 – 9:30 a.m.** Keynote Presentation

9:35 – 11:05 a.m. Union Contractors Subcommittee

(open only to signatory contractors of

the International)

9:35 – 11:35 a.m. Distributors/Fabricators Session

9:35 – 11:35 a.m. Merit Contractors Session

9:35 – 11:35 a.m. Associates (Manufacturers) Session

11:05 – 11:35 a.m. Union Contractors Session

11:45 a.m. – 1:45 p.m. Foundation Board of Directors Meeting

and Lunch (closed meeting)

11:45 a.m. – 1:45 p.m. Young Professional Advisory Committee

and Lunch (open to members under 40 years of age or new to the industry)

11:45 a.m. – 1:45 p.m. Open Time for Lunch with Clients

1:45 – 3:45 p.m. Health & Safety Session
1:45 – 3:45 p.m. Technical Information Session

3:50 – 5:00 p.m. Keynote Presentation 5:00 – 6:00 p.m. Network Social Hour

Open Time for Dinner with Clients

WEDNESDAY, OCTOBER 30, 2024

8:00 – 9:00 a.m. Council of Committees and Board of

Directors Meeting and Breakfast

(closed meeting)

9:00 – 10:00 a.m. Board of Directors Meeting

(closed meeting)











SPOTLIGHT ON EDUCATION AND INDUSTRY SESSIONS

Election + Legislative Outlook + Impacts for the Insulation Industry Speakers: Stephen Borg, Principal, Vogel Group and Matt Keelen, Managing Principal, Vogel Group





Just days before the national election, hear from Stephen Borg and Matt Keelen from the Vogel Group, as they provide an overview of this unprecedented election season and how the election outcome will impact the economy and the mechanical insulation industry. They

will provide their insider political perspectives on potential policy implications, energy and carbon management platforms and incentives, supply chain updates, and much more.

Associates (Manufacturers) Session: Carbon Credits for the Insulation Industry Speakers: Benjamin Martin, Environmental, Social, and Governance and Sustainability Advisor, Baker Tilly and Brian Kassalen, Principal and Construction Industry Leader, Baker Tilly





Insulation and sustainability go hand in hand, but are you leveraging the potential of carbon credits? During this session, Baker Tilly's Construction and ESG & Sustainability practice will provide an overview of the carbon credit market, outline the types of products

currently available in voluntary and compliance markets, and provide key updates regarding challenges and opportunities in the marketplace. If you have questions about the current and future value of carbon credits and how your business and the insulation industry can utilize them, this session is for you.

Health and Safety Session: Addressing Medical and Recreational Marijuana in the Construction Industry

Speaker: Adam Santucci, Co-Chair, Labor & Employment Law Group, McNees, Wallace & Nurick LLC



Adam Santucci will examine the current national and state laws around marijuana, including the legal use of medical marijuana and the proposed legalization of recreational marijuana use. While the rules governing commercial driver's license holders are fairly clear, things are hazy for other employees. Adam will review recent case law and help attendees look

ahead to what the landscape may be for employers in states where marijuana is legal for recreational purposes.

Merit Contractors Committee: Regional Roundup Facilitator: Michael McCowan, Committee Chair, L.C. Insulations, Inc.



Join the Merit Contractors Committee members for a wide-ranging regional discussion led by Committee Chair Michael McCowan of L.C. Insulations, Inc., focusing on market conditions and updates from across the United States.

Union Contractors Subcommittee Session: Negotiation, Mediation, and Conflict Resolution Resources with FMCS

Speaker: Kathy Hall, Field Operations Manager, Region 2, FMCS



The Federal Mediation and Conciliation Service (FMCS), created in 1947, is an independent agency whose mission is to preserve and promote labor-management peace and cooperation. Headquartered in Washington, DC, with more than 60 field and home offices in six regions, the agency provides mediation and

conflict resolution services to industry, government agencies, and communities. Kathy Hall will share the types of situations FMCS can help with, how a mediator can help with negotiations, and how to determine when to engage a mediation and conflict resolution firm.

Young Professional Advisory Committee Session: Improving Communication Habits and Mastering Time Management

Speaker: Michelle Thompson, Senior Consultant, FMI Consulting



Understanding the importance of listening, recognizing non-verbal communication, and effectively managing your time are essential skills at every career level. During this session, Michelle Thompson (who co-leads FMI's Emerging Managers Institute) will examine best practices and share practical tips on

how to improve these core skills, creating long-term sustainable results. This interactive session will help you assess where you are and provide strategies to help you reach your potential.



More sessions will be added to the Fall Summit schedule. Please check www.insulation.org/fallsummit2024/sessions for the latest details.



Contractor Project Showcase Is Back – Attention all Contractor Members!

Get the recognition you and your company deserve by submitting photos of your project to NIA's Insulation Project Art Gallery Showcase and Competition by September 27. As a benefit of NIA membership, there is no entrance fee. The competition highlights the craftsmanship, creativity, and artistry of mechanical and industrial insulation system projects. Even if your company placed or entered last year, you are eligible to submit a new project in this year's competition. All Fall Summit attendees will have the opportunity to vote on their favorite projects.

To learn more about eligibility, judging criteria, and winner recognition, turn to page 16, or visit www.insulation.org/events/niaprojectartgallery. If you have questions about your membership status, please contact membership@insulation.org.



WHAT YOUR PEERS SAID ABOUT FALL SUMMIT 2023

100% rated the Fall Summit as excellent or good

96% plan on attending NIA's Fall Summit in 2024

94% learned new information

94% said the program content/education value exceeded or met expectations

94% said business networking with new/potential customers exceeded or met expectations

80% gained new business contacts





October 7 Is the Last Day to Save: Early-Bird Registration and **Hotel Reservation Deadline**

Register by October 7 to receive the \$310 early-bird registration rate. An additional discount is available for check payments. You can register online at www.insulation.org/fallsummit2024/registration.

NIA has a block of rooms at the MGM National Harbor at a discounted rate of \$259 per night, plus fees and taxes. These rooms are available on a first-come, first-served basis. For online hotel reservations in NIA's discounted room block, visit www.insulation.org/ fallsummit2024/hotel, or call 877-646-6847 and mention NIA's Fall Summit.

Connect with Your NIA Community

We invite you to make the most of your NIA membership by engaging with your peers from across the United States and Canada at Fall Summit 2024. For the latest details on speakers, schedules, and everything related to this event, visit www.insulation.org/ fallsummit2024, or email events@insulation.org.

BUILD YOUR BRAND AT FALL SUMMIT BY **BECOMING A SPONSOR**

NIA has created a variety of unique options for sponsors and advertisers including on-site, digital, and print promotion opportunities. There is a choice for every budget, and all packages include pre-event, on-site, and post-event recognition for your company. Email events@insulation.org, or visit www.insulation.org/fallsummit2024/ sponsorship for details.

Thank You to Our 2024 Fall Summit Sponsors!











TECHNICAL INSULATION

NIA CONTRACTOR MEMBERS:

Submit Project Photos to Gain Recognition for Your Craftsmanship

Get the recognition you and your company deserve by submitting photos of a project to NIA's Insulation Project Art Gallery Showcase and Competition by September 27, 2024. The competition is back for its second year, and it highlights the skill and artistry of contractors' work on insulation systems. As a benefit of NIA membership, there is no entrance fee.

This is a competition with three winners (1st, 2nd, and 3rd place) to be determined by member voting during the Fall Summit 2024 event. Company names will be removed from photographs, and Fall Summit attendees will judge the photos by evaluating the following criteria:

- · Most parts insulated,
- Aesthetics,
- · Difficult angles/machinery insulated, and
- Well-installed common applications.

Even if your company placed or entered last year, you are eligible to submit a new project in this year's competition. To view the winners of last year's competition, and all entries, visit https://tinyurl.com/2mj94zvs.

ABOUT THE COMPETITION

- Only NIA Contractor members are eligible to enter. Join NIA during our 15 months for 12 promotion.
- There is no entrance fee.
- 1st place, 2nd place, and 3rd place winners will be selected by members' votes during the Fall Summit 2024 (October 28–29).
- Each project will be showcased anonymously.
- Must be present at Fall Summit to compete.

HOW TO APPLY

- Review eligibility and submission requirements to ensure you and your project qualify.
- Complete the electronic submission form.
- Email four photos of one project to events@insulation.org by September 27, 2024.
- Attend NIA's Fall Summit, October 28–29, 2024, to vote and be eligible to compete. If you cannot attend the event, all NIA participants will have their submitted project photos featured on NIA's website after the event.



WINNER RECOGNITION

- The 1st place winner will receive a plaque of the photo/project selection and a variety of future promotion in select NIA publications.
- The 2nd and 3rd place winners will receive a digital certificate.
- The top three winners will be featured in a full-page ad in *Insulation Outlook*.
- Photo(s) and company recognition will appear on NIA's social media accounts at least once.

PARTICIPANT RECOGNITION

- All participants will be included on the Insulation Project Showcase web page.
- Participants and winners will be listed in NIA News.
- Photos and project details may be included in NIA communications.
- Winners and participants may be chosen to have their project or project photo(s) featured in an issue of Insulation Outlook magazine.



Strength in Numbers

at NIA's 2025 Annual Convention Begins with You! Join Your Insulation Industry Network for NIA's 69th Annual Convention

Registration is now open for NIA's 69th Annual Convention—the annual spring gathering for all segments of the mechanical insulation industry. When you unite the networking events, educational sessions, desert oasis location, and NIA President Jack Bittner's theme of Strength in Numbers, the 2025 Convention is a must-attend event for everyone in the industry! All attendees and guests can find what they are looking for in Scottsdale, Arizona whether it is adventure or relaxation! Visit www.insulation.org/convention2025 to learn more and to register.

What Events and Speakers Have Your Peers Planned for 2025?

NIA's Convention Planning Committee met in July and began finalizing plans for a tremendous industry event! Here are a few top features, including updates to the traditional Convention schedule:

- The schedule has shifted to run Monday (April 28) to Wednesday (April 30) for most attendees (Past Presidents' and Board of Directors' events take place over the weekend). We suggest first-timers and new members arrive Sunday evening for Monday's morning events. Most other attendees can plan to arrive by Monday afternoon, ready for Monday's evening events.
- NIA's Golf Tournament has moved to Monday at 1:00 p.m. local time.
- Welcome events for first-time attendees and new members get started on Monday morning, with the First-Timers Happy Hour on Monday evening.
- The Welcome and Appreciation Dinner takes place on Monday at 6:30 p.m. The theme is Desert Denim under the Stars—boots and denim Western attire is welcome and encouraged (but not required, of course!).
- The Keynote Speaker is Jeremy Poincenot, who will guide attendees to find the power of interdependence in their lives. Jeremy shares his personal story as a World Blind Golf Champion to inspire everyone to take control of their lives and turn trauma into triumph.
- Back by popular demand is Economist Chris Kuehl. He knows which trends are important to the insulation industry and will share what to expect for 2025 and beyond, with a bit of humor along the way.

April 28-30, 2025

Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch Scottsdale, Arizona

Key Dates and Deadlines

April 4, 2025: Early-Bird, Hotel Reservation, and **Golf Tournament Deadlines** April 14, 2025: Regular **Registration Closes**





Promote Your Brand at the Premier Insulation Industry Event

Be a part of the industry's top event of the year as NIA brings the best in entertainment, educational sessions, and networking opportunities for all attendees. From Contractor Recognition Packages to Website Sponsorship and Digital Packages, there is an option for every budget.





- The use of artificial intelligence (AI) in construction is a trending topic, and NIA has secured a panel of experts to examine the legal, safety, and project management AI tools that will impact your business.
- An Educational Session and Lunch has been added to the schedule on Wednesday
 after the committee meetings. During this session, we will also announce the
 recipients of the Premier Industry Manufacturer Awards.
- The Farewell Reception and Dinner is on Wednesday evening, when we will celebrate our *Strength in Numbers* and NIA President Jack Bittner. The manufacturers' Hosted Dessert Hospitality Suites will take place directly after dinner.

Many more sessions and educational topics will be added in the coming months, so stay tuned to *NIA News* and check out the Convention website, where you can find all the latest information.

Upgrades to the Hyatt Are Underway

The Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch is undergoing a \$110 million renovation that will fully transform and rebrand the property into the first Grand Hyatt in Arizona. The resort, which is surrounded by the majestic McDowell Mountains and stunning landscapes, is enhancing all guest rooms and suites, the pool complex, dining outlets, event space, and more, to create a vibrant and elevated experience for guests. Be among the first to experience the Grand Hyatt Scottsdale Resort!

Guests and Families Welcome!

Consider registering your family, spouse, or guests. Typically, about 40% of attendees bring someone along. The Schedule of Events (see sidebar) indicates events that are family friendly and those where spouses are encouraged to attend. Children 5 and younger are free, and discounted registration rates are available for kids under 18. All guests must be registered to attend and participate in the Convention functions. (Note: If your spouse or guest would like to receive Convention attendee emails specifically for guests, please send the guest's email address to *events@insulation.org*.)

Additional online resources are available on NIA's Convention website. Visit www.insulation.org/convention2025 and click on "Scottsdale Area."

Reserve Your Discounted Room

NIA has blocked rooms at the Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch at a discounted rate of \$399 per night, plus state and local taxes. The hotel service fee has been reduced to \$30 per room per day (compared to \$50). These rooms are available on a first-come, first-served basis. Take advantage of NIA's discounted rate by making your reservation before April 4, 2025. NIA's discounted room block will sell out—make your reservation early!

For more information, visit www.insulation.org/convention2025, or email events@insulation.org.



SCHEDULE OF EVENTS

- + Spouses Encouraged to Attend
- * Family Friendly, Kids Welcomed

SATURDAY, APRIL 26, 2025

5:00 – 8:00 p.m. Past Presidents Reception

and Dinner (closed meeting)

SUNDAY, APRIL 27, 2025

9:30 – 11:00 a.m. Past Presidents Advisory Council

(closed meeting)

12:00 – 3:00 p.m. Executive Committee Meeting

and Lunch (closed meeting)

3:00 – 5:30 p.m. Board of Directors Meeting

(closed meeting)

5:45 – 6:30 p.m. Board of Directors and Spouse

Reception (closed meeting)

MONDAY, APRIL 28, 2025

7:30 a.m. – 5:00 p.m. Registration

8:00 – 10:00 a.m. Education and Training Committee and

Breakfast (closed meeting)

8:00 – 10:00 a.m. Membership Committee and Breakfast

(closed meeting)

10:00 a.m. – 6:00 p.m. Open time for Networking/Customer

Meetings

10:15 – 11:00 a.m. New & First-Time Member Orientation

(closed meeting)

1:00 – 6:00 p.m. NIA's Golf Tournament+

(separate registration is required)

6:00 – 6:30 p.m. First-Timers Happy Hour

(closed meeting)

6:30 – 8:30 p.m. Welcome and Appreciation Dinner*+

TUESDAY, APRIL 29, 2025

7:00 a.m. – 4:45 p.m. Registration

7:00 – 8:00 a.m. Networking Breakfast*+
8:00 – 10:00 a.m. Welcome General Session*+

Business Session

Education Session:

• Safety Awards Presentation

10:00 – 10:15 a.m. Break

10:15 - 11:30 a.m.

10:00 – 11:30 a.m. Spouse/Guest Program+

2025 Economic Outlook

11:45 a.m. – 1:45 p.m. Young Professional Advisory Committee

(YPAC) and Lunch (open to members

under 40 years of age or new to

the industry)

11:45 a.m. – 1:45 p.m. Foundation Board of Directors Meeting

and Lunch (closed meeting)

11:45 a.m. – 1:45 p.m. Open Time for Networking Lunch

(on your own)

1:45 – 3:45 p.m. Technical Information Session

1:45 – 3:45 p.m. Health and Safety Session

1:45 – 3:15 p.m. Regional/National Committee

(closed meeting)

3:15 – 4:45 p.m. CAN/AM Meeting (closed meeting)

(open to all Canadian Convention

attendees)

4:00 – 9:00 p.m. Open Time for Supplier Meetings/

Dinners

WEDNESDAY, APRIL 30, 2025

7:15 a.m. – 1:45 p.m. Registration

7:30 – 8:30 a.m. Networking Breakfast*+ **8:30 – 10:15 a.m.** General Session*+

10:15 – 12:00 a.m. Break

7:00 - 9:00 p.m.

10:30 a.m. – 12:00 p.m. Union Contractors Subcommittee

(Open only to Signatory contractors of

the International)

10:30 a.m. – 12:15 p.m. Merit Contractors Session

10:30 a.m. – 12:15 p.m. Associates (Manufacturer) Session

10:30 a.m. – 12:15 p.m. Distributors/Fabricators Session

10:30 a.m. – 12:15 p.m. Metal Building Laminators Committee

12:00 – 12:30 p.m. Union Contractors Session **12:30 – 1:45 p.m.** Education Session and Lunch

p.iii.

Premier Industry

Manufacturer Awards

2:00 – 5:30 p.m. Open Time for Individual Member

Meetings/Networking

2:00 – 3:30 p.m. Council of Committees and Board of

Directors Meeting (closed meeting)

Hosted Dessert Hospitality Suites*+

5:30 – 7:00 p.m. Farewell Reception & Dinner*+

Get Certified This Fall



Do you or your company have a goal of adding new certifications for your team members this year? You have two opportunities before year-end to become a Certified Thermal Insulation Inspector™ and a Certified Insulation Energy Appraiser™. Both courses are being offered virtually; and, as always, NIA members receive significant registration discounts.

For anyone newer to the industry, NIA offers the option to take Understanding Mechanical Insulation, covered in the first 2 days of the 4-day Thermal Insulation Inspector Certification course, as a stand-alone education option.

Introducing Erica Schneider, NIA's Newest Instructor



NIA is excited to welcome Erica Schneider as a Thermal Insulation Inspector Certification and Insulation Energy Appraisal Program

Course Instructor. Erica is an NIA Certified Thermal Insulation Inspector for Mechanical Insulation Consulting Group, a subsidiary of Bartelt Insulation Supply, Inc. She is based in Appleton, Wisconsin, and specializes in anhydrous ammonia insulation systems. With more than 20 years of experience in the industrial insulation industry, she began as an apprentice and is now a Project Manager, Certified Inspector, and Energy Appraiser.

Erica joins fellow instructors Garry Caudill, Gordon H. Hart, and Scott Sinclair. To read more about all NIA's instructors, visit each course page at www.insulation.org/training-tools.

November 2024



Insulation Energy Appraisal Program™

Training Level: Advanced/Certification Level
Course Dates: November 12–13 (Virtual)
Registration Deadline: October 24
Member Registration Fee: \$1,555

This certification-level course teaches students how to determine the optimal insulation thickness and corresponding energy and dollar savings for a project. Learn how to conduct a facility walkthrough, use the 3E Plus® software, utilize infrared cameras during inspections, understand steam efficiencies, analyze and complete an appraisal spreadsheet, and present your customer with a final report that outlines the potential savings and emission reductions mechanical insulation can provide.

December 2024

NIA Understanding MECHANICAL INSULATION



Understanding Mechanical Insulation

Training Level: Intermediate Course Dates: December 4-5 (Virtual) Registration Deadline: November 14 **Member Registration Fee: \$1,665**

This course is excellent training for employees who are newer to the industry to gain an overview of the mechanical insulation industry and products, focusing on a review of industry market segments; the need for and importance of inspection; the purpose of mechanical insulation systems and why that is important to the inspection process; primary insulation materials and protective coverings; the importance of Safety Data Sheets; and codes, standards, regulations, and guidelines, and how they are intertwined.

Thermal Insulation Inspector Certification™

Training Level: Advanced/Certification Level Course Dates: December 4-5 and December 10-11 (Virtual)

Registration Deadline: November 14 Member Registration Fee: \$2,805

This certification-level course is designed for experienced insulation professionals ready to learn a new specialty, and for companies ready to add insulation system inspection as part of their services. Who should take this course? Anyone who has responsibility for contracts, maintenance, business development, quality assurance/quality control, project oversight, safety, inspections, estimating, management, product development, mechanical insulation system design, and specification development.

For learning objectives, prequalification details, course benefits based on your business type, and information on hosting a private course for your company, visit www.insulation.org/training-tools or email training@insulation.org.

Want to Grow Your Sales?



Advertise in Insulation Outlook magazine or in the National Insulation Association's publications or websites to reach engineers, specifiers, facility/plant managers/owners, mechanical contractors, manufacturers, distributor/ fabricators, metal building insulators, and insulation contractors WITH ONE AD!







Find What You and Your Team Need at NIA's Education Center

With 60+ courses now available, NIA's Education Center delivers easily accessible, on-demand, and targeted training from a trusted industry source for every member of your team. In addition to insulation-specific content, courses cover topics in General Business, Health and Safety, Human Resources, and Energy Savings. Whether you have 5 minutes or a few hours, there is something new to learn in NIA's Education Center.

HERE ARE A FEW OF THE LATEST DEVELOPMENTS TO EXPLORE.

New Resource: Course Catalog



In addition to being able to browse courses by your business type (contractor, fabricator, distributor, etc.) and by topic category within the platform's search function, the newest feature to assist you is a course catalog spreadsheet with

the name of each course, a short description, topic category, course length, link to the course, and professional development hour (PDH) credits available. It is an excellent resource to help you map out a tailored learning plan for your team. Download the catalog spreadsheet here: https://tinyurl.com/5n6rrfv6.

Now Available: Mechanical Insulation Basics— Spanish Translation



Our most popular course is now available in Spanish! Based on the valuable feedback and comments from subscribers, NIA has launched the Spanish version of Mechanical Insulation Basics, a series of five self-paced, on demand, e-learning

modules. The series explains the types of insulation on the market, the science and technology of how insulation works, design questions that should be asked for every project, and basic insulation information to help beginners become knowledgeable about the industry.

This series is included for Premier Training Subscribers or can be purchased separately for \$55 per person for NIA members.

View it here: https://niaeducationcenter.org/courses/69793#.

Coming in September: Mechanical Insulation 101 Track

If you are unsure where to start, or which courses a new professional should take, the Mechanical Insulation 101 Track is designed for you. This track covers fundamental concepts and essential knowledge crucial for understanding mechanical insulation, including:

- Overview of the Mechanical Insulation Industry
- Mechanical Insulation Basics Course
- Insulation Product Categories
- Insulation's Energy Efficiency and Emission Reductions Capabilities
- 3E Plus® Basics
- Mechanical Insulation Installation Videos Series
- NIA Resources

After you complete the track, you will receive a completion certificate and 9 PDHs. This course will be available later in September.

NIA Certified Faced **Insulation Standard** (Version 404.2-2024)

REVISED BY METAL BUILDING LAMINATOR COMMITTEE

The Metal Building Laminator Committee and the NIA Board of Directors recently approved a revision of the NIA Certified Faced Insulation Standard (Version 404.2-2024), which is the Thermal Standard for Flexible-Faced Insulation Used in Metal Buildings. The revisions change the frequency of testing product samples. The new language is listed below, and the full standard can be found on NIA's website at www.insulatemetalbuildings.org.

11.0 PRODUCT CERTIFICATION

11.1 Thermal Certification—Samples of this product are tested and/or verified periodically, at least once per year by a nationally recognized independent, third-party laboratory and determined to meet the stated dimensions and thermal resistance in accordance with this Certified Faced Insulation Standard. The laminator shall represent that the product being presented for testing has been produced to the standard.

11.2 Surface Burning Characteristics Certification—Samples of this product, selected randomly, are to be tested and/or verified periodically, at least once per year by a nationally recognized independent, third-party laboratory and determined if they meet the stated flame-spread-and smoke-developed index values in accordance with this Certified Faced Insulation Standard.

For more information, visit www.insulatemetalbuildings.org, where users will find the NIA Certified Faced Insulation Standard (Version 404.2-2024). The Metal Building Laminator Committee will meet at METALCON 2024, October 30–November 1, 2024, in Atlanta, Georgia. Contact NIA Staff Liaison Michele M. Jones at mjones@insulation.org.

From the Foundation Board of Directors

Update on the Foundation for Mechanical Insulation Education, Training, and Industry Advancement



The Foundation for Mechanical Insulation Education, Training, and Industry Advancement (Foundation) continues to be active in amplifying the message about the benefits of mechanical insulation. The Foundation Board of Directors met in July to discuss its current and future initiatives, including:

- Promoting Foundation and Legacy Circle Endowment Fund contributors,
- Developing an Executive Summary for use by NIA members to communicate and promote the findings of the Energy Efficiency and Emissions Reduction Study and insulation's important role in this area,
- Supporting the development of new courses for NIA's Education Center, and
- Establishing a Nominating Committee for future Board of Directors leadership.

Presenting the Power of Insulation to Energy Engineers

On September 12, NIA Instructor and Consultant Scott Sinclair of Johns Manville will present "Accelerate Your Progress toward Reduced Energy Consumption and GHG Emissions—Optimized Insulation Systems" to the North Ohio Chapter of the Association of Energy Engineers.

Scott will focus on the value of mechanical insulation in the emission reduction space by demonstrating proven data, including yearly emission reduction potential, annual return on investment, and how to get started.

National Insulation Standards Updates

The initial standards drafts, including Flashing—Sealant, Sealing of Protective Covering Joints, and Sealing of Insulation Joints, are nearing completion and will be sent to the Association for Materials Protection and Performance (AMPP) committee, where the drafts will go through the AMPP review process. An open comment period will be announced for each standard. More information will be available later this fall.

New Foundation Contributor

The Foundation Board wishes to thank Alkegen, NIA Associate member, and welcome them as the Foundation's newest contributor.

If your company would like to be a Foundation contributor, please visit www.insulation.org/foundation/contribute. If you do not see your company's name in the full list of companies supporting the Foundation (see next page), or would like to become a contributor, please contact foundation@insulation.org for more information.



New Legacy Circle Endowment Fund Contributor

The Foundation would like to thank the following donors for their generous support:

Becky and Onza Hyatt (NIA Past President)

To learn more about this contribution opportunity, please visit www.insulation.org/foundation/contribute/endowment.

Remembering Ronald L. King

The Foundation Board extends its deepest sympathies for the loss of Ronald L. King on July 23, 2024.

When the Foundation was initially established in 1998 as the Growing the Insulation Industry Program (GIIP), a committee within NIA, Ron was right there as one of the founding members. His contributions live on through programs such as the Mechanical Insulation Design Guide, Simple Calculators, Industry Measurement Survey, Thermal Insulation Inspection Program, and Understanding

Specifications. Ron conducted numerous training and educational presentations throughout the country to engineering and building owner groups, chaired the National Institute of Building Sciences' National Mechanical Insulation Committee, and so much more.

Ron's passion, talent, guidance, and support has shaped the future success and growth of the Foundation.

To read more about Ron's life and legacy, see page 6.



The Foundation's Board of Directors would like to thank all of the following contributors who make the work of the Foundation for Mechanical Insulation Education, Training, and Industry Advancement possible.

GOLD ELITE

Annual Contribution of \$15,000

Distribution International, Inc. Johns Manville Knauf Insulation, Inc. Owens Corning

Performance Contracting, Inc. **ROCKWOOL Technical Insulation** Specialty Products & Insulation

Annual Contribution of \$5,000

Aeroflex USA Alpha Engineered Composites, LLC Armacell

Caldwell Insulation, Inc. Eastern States Insulation Contractors Association

Insulation Contractors Association of New York City Insulation Materials Corporation

Irex Contracting Group

Lamtec Corporation

Thermal Insulation Association of Canada

SILVER

Annual Contribution of \$3,000

Midwest Insulation Contractors Association R.P.R. Products. Inc.

Southwest Insulation Contractors Association

BRONZE

Annual Contribution of \$1,000

Advanced Industrial Services, LLC Advanced Specialty Contractors, LLC Alkegen Argus Contracting, LLC

Atlantic Contracting & Specialties, LLC Cornerstone Services Group, LLC Coverflex Manufacturing, Inc.

Delaware Valley Insulation and Abatement

Contractors Association, Inc.

DKB, Inc.

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Heat Frost and Thermal Insulation Education Fund Ideal Products of America Holdings, LLC

I-Star Energy Solutions

Kennedy Insulation Systems, Inc.

K-FLEX USA, LLC

Kirby-Cundiff Insulation

Midwest Materials Company

Proto Corporation

Southeastern Insulation Contractors Association

Western Insulation Contractors Association WICA Wisconsin Insulation Advancement Fund

Don't see your company listed?

To learn more about becoming a Foundation contributor, please see a staff member, visit www.insulation.org/foundation, or email foundation@insulation.org.

To Learn More about the Foundation

To learn more about the Foundation and the programs it supports, and for 2024 donations, please contact Kristin V. DiDomenico at foundation@insulation.org. The Foundation is an independent 501(c)(3) and is managed by the professional staff of the NIA.

EVENT CALENDAR



(703) 464-6422

www.insulation.org/events/calendar events@insulation.org

NIA MEETINGS

NIA's Fall Summit 2024

October 28–29, 2024 MGM National Harbor National Harbor, Maryland

NIA's 69th Annual Convention

April 28–30, 2025 Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch Scottsdale, Arizona

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NIA EDUCATION AND TRAINING

For information about education programs and training opportunities, please visit www.insulation.org/training-tools

REGIONAL INSULATION MEETINGS

www.insulation.org/events/ regionalcalendar events@insulation.org

Central States Insulation Association (CSIA)

Contact: Rachel Pinkus

(937) 278-0308, www.csiaonline.org

2025 CSIA Spring Labor Conference

May 12–14, 2025 French Lick Resort French Lick, Indiana

Eastern States Insulation

Contractors Association (ESICA)

Contact: John F. DeLillo (516) 922-7855, www.esica.org

ESICA Spring Conference

May 7–9, 2025 LaPlaya Beach and Golf Resort Naples, Florida

Midwest Insulation Contractors Association (MICA)

Contact: Rachel Pinkus

(937) 278-0308, www.micainsulation.org

MICA Fall Board and

Committee Meetings

October 8–11, 2024
Marriott Omaha Downtown
at the Capitol District
Omaha, Nebraska

Southeastern Insulation Contractors

Association (SEICA)

Contact: Erin Penberthy (571) 266-3129, www.seica.org

SEICA 2024 Fall Conference

October 20–22, 2024 The Greenbrier White Sulphur Springs, West Virginia

Southwest Insulation Contractors Association (SWICA)

Contact: Lindsay Konlande

(832) 971-5989, www.swicaonline.org

SWICA 2024 Golf Tournament

October 17, 2024 Kingwood, Texas

Thermal Insulation Association of Canada (TIAC)

Contact: Robin Baldwin (613) 724-4834, www.tiac.ca

2025 TIAC Conference

August 13–16, 2025 Sternwheeler Hotel and Conference Centre Whitehorse, Yukon

Western Insulation Contractors Association (WICA)

Contact: Robert Bergman

(801) 364-0050, www.wica1.com

WICA Annual Convention

September 15–17, 2024 Fairmont Orchid Resort Kamuela, Hawaii

NIA'S ONLINE RESOURCES

Insulation.org
InsulationOutlook.com
www.niaeducationcenter.org
InsulateMetalBuildings.org
www.linkedin.com/company/NIAinfo
www.twitter.com/niainfo
www.youtube.com/NIAinfo

Instructions on how to use NIA's new membership and educational portals are available at: https://insulation.org/about-nia/makingthemostofyourmembership