

Benefits of NIA Membership

NIA membership is an investment in you and your company.

- Educational Opportunities and Resources NIA's educational content is second to none!
 - Exclusive opportunities at NIA's annual events to stay current on industry issues with a variety of leading industry experts. From content related to carbon reduction, OSHA regulations and enforcement to federal and state initiatives, NIA's focus on educational content is second to none.
 - 2025 NIA Fall Summit: https://insulation.org/fallsummit2025/
 - October 28-29, National Harbor, Maryland (outside of Washington, DC)
 - 2026 NIA Convention: https://insulation.org/convention2026/
 - March 24-26, El Conquistador Resort, Fajardo, Puerto Rico
 - Access to numerous training and educational pathways for various career levels including 2 certification courses for the mechanical insulation industry.
 - NIA's Education Center: The go-to national source for information and tools related to the mechanical insulation industry and will include exclusive NIA member content. https://insulation.org/training-tools/niaeducationcenter/
 - Thermal Insulation Inspector Certification: https://insulation.org/training-tools/inspectorprogram/
 - Insulation Energy Appraiser Program: https://insulation.org/training-tools/energy-appraiser-certification/
 - Subscriptions to <u>Insulation Outlook</u>, NIA's monthly trade magazine, and <u>NIA News</u>, NIA's members-only newsletter, and monthly E-News Bulletin for you and your teammembers

Promotional Opportunities

- Listing in the annual NIA *Buyer's Guide: Insulation Products and Providers* directory (print and online searchable database) promoting your company's products and/or services. The print version has a circulation of over 11,500, which includes over 10,000 engineers, facility owners/operators, and others who seek information on insulation products and services.
- Members-only sponsorship opportunities at NIA events

Industry Recognition & Awards

- NIA's Safety Excellence Award- Available exclusively to all NIA Members, this program is the association's
 highest industry honor and the only national award for outstanding safety performance in the mechanical
 insulation industry. All applicant companies receive an individualized and detailed STAR (Safety Training
 Analysis Results) Report, which is based on each applicant's responses to application questions.
- NIA's Premier Industry Manufacturer™ Award- Available exclusively to NIA Associate Member companies, this program was developed to reward the most active manufacturers for their actions. This free program recognizes and distinguishes exemplary companies as industry advocates and leaders. Through this program, NIA's Associate members demonstrate to customers that their company is a recognized leader amongst their peers.
- NIA's Insulation Project Art Gallery Showcase and Competition- Available exclusively to NIA Contractor Members, this free program highlights the creativity and artistry of contractor projects representing mechanical and industrial insulation systems, this event aims to showcase the craftsmanship of our industry.

Discounts

- Exclusive industry training programs and resources
- Products and services (<u>www.insulation.org/products</u>) for employees and customers;
- Annual meeting registrations (www.insulation.org/events), and
- Insulation Outlook advertising.

Networking, Relationships, Insight, and the Exchange of Ideas

- People, connections, friendships, industry longevity it's the people, and the opportunities to get to know fellow members that resound as one of the most important benefits of being part of NIA.
- NIA members say it best: https://insulation.org/membership/testimonials/
- Knowledge sharing with colleagues and the cultivation of relationships that can be relied upon for support and expertise in times of challenge.
- <u>Committee</u> participation allows not only collaboration with colleagues within your industry segment
 (Distributor/Fabricator, Associate (Manufacturer), Merit/Open-Shop Contractors, Union Contractors, and
 Metal Building Laminators) but in areas such as Health & Safety, Young Professionals, Technical
 Information, and more.
- A better understanding of the industry as a whole NIA represents all facets of the mechanical insulation industry.
- Convenient and efficient one-stop opportunities at NIA meetings to see customers.
- Meeting new contacts/potential customers or vendors
- Participation strengthens all levels of the mechanical insulation field: personal, company, and industry.
- Participation is an opportunity to be considered for leadership roles within NIA's committee and association leadership.

Representation

- Monitoring of legislation that affects our industry through NIA's participation in the Insulation Industry
 Association Council (IIAC), an informal forum for association executives for different types of insulation
 industry-related membership organizations that support the commercial, industrial, mechanical, and
 residential insulationindustries.
- NIA boasts a long-standing relationship with various departments within the U.S. Department of Energy to
 ensure mechanical insulation is represented as one of the most effective technologies for carbon
 reduction and energy efficiency initiatives.