

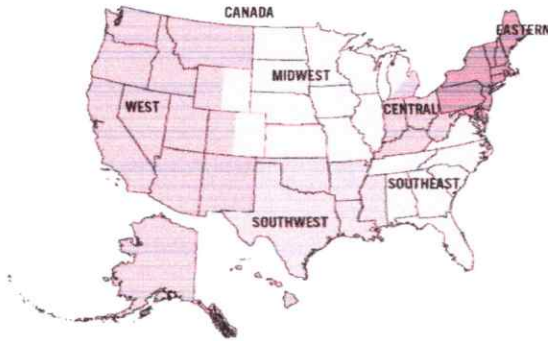
Member Demographics

Revenue Category

Please select the revenue category that best represents your company's annual sales volume for mechanical insulation work. The revenue category you select will appear in the 2025 Buyer's Guide: Insulation Products & Providers as well as on your 2025 Membership Dues Renewal Invoice.

- ☐ \$0 to 1 Million ☒ \$1+ to 3 Million ☐ \$3+ to 6 Million ☐ \$6+ to 10 Million ☐ \$10+ to 15 Million
☐ \$15+ to 20 Million ☐ \$20+ to 30 Million ☐ \$30+ to 50 Million ☐ \$50+ Million

Areas of Business



Please check the corresponding box below to indicate where you are currently conducting business.

- ☐ **Central**—Indiana, Kentucky, Michigan (lower peninsula), Ohio, West Virginia
☐ **Eastern**—Connecticut, Delaware, Massachusetts, Maine, Maryland, New Jersey, New Hampshire, New York, Pennsylvania, Rhode Island, Vermont, D.C.
☐ **Midwest**—Kansas, Illinois, Iowa, Missouri, South Dakota, North Dakota, Wisconsin, Minnesota, Nebraska, Michigan (upper peninsula), Colorado, Wyoming
☐ **Southeast**—Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee, Virginia
☒ **Southwest**—Arkansas, Louisiana, Mississippi, Oklahoma, Texas
☐ **West**—Alaska, Arizona, California, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Colorado, Wyoming
☐ **Canada and International**—all others

Contractor Labor Type

Please check your labor type.

- ☒ Merit ☐ Union ☐ Both
☐ I would like my labor type published in the directory

Specialties

Please add specialties by checking the corresponding boxes below, and cross out any specialties in your company listing that you wish to delete (on page 1).

- ☐ **Acoustic Products/Services:** Insulation products and systems that are used to reduce or control noise within buildings as well as noise from mechanical equipment in commercial and industrial facilities.
- ☐ **Asbestos Abatement:** Removal, disposal, containment, etc., of asbestos and asbestos-containing materials.
- ☐ **Building Envelope:** Application of insulation for the exterior/interior structures of buildings.
- ☐ **Cold Storage:** Application of insulation for low-temperature storage facilities.
- ☒ **Commercial:** Application of insulation for mechanical systems in commercial structures.
- ☐ **Distribution:** Stocking, sales, and delivery of insulation for mechanical systems and related products.
- ☐ **Fabrication:** Fabrication and assembly of insulation for mechanical systems and related products.
- ☐ **Fire Proofing:** Application of materials to building components to prevent fire.
- ☐ **Firestopping:** Installation of materials to form a barrier against the spread of flame, smoke, and gases.
- ☒ **Heat Tracing:** Heat tracing is an electrical or steam system that may be installed on piping or equipment to protect it from freezing or to maintain a constant flow temperature. Thermal insulation is typically installed over the heat tracing system.
- ☒ **HVAC Insulation:** Heating, ventilation, and air conditioning (HVAC) is the technology of indoor comfort. Insulation is used on HVAC equipment and duct work to support mechanical engineering comfort designs.
- ☒ **Industrial:** Application of insulation for mechanical systems in factory and manufacturing structures.
- ☐ **Marine:** Application of insulations specific to ships and vessels.
- ☐ **Metal Building Insulation Lamination:** Lamination of insulation to vapor barrier for pre-engineered metal buildings.
- ☐ **Paintings/Coatings:** Paint or coatings used in the mechanical insulation industry can have multiple functional purposes. They can be applied to the substrate for protection purposes before insulation is installed or over the insulation as a protective or decorative barrier.
- ☒ **Plumbing Insulation:** Insulation used on piping and equipment systems required for potable service water supply, potable water heating, stormwater drainage/management, and wastewater removal/sanitation in a building.
- ☐ **Power:** Application of insulation for mechanical systems in power-generating facilities.
- ☐ **Refractory Contractor:** Application of any refractory insulation materials in industry.
- ☐ **Refrigeration Insulation:** Insulation used on piping, duct work, and equipment systems required to circulate and conduct thermal transfer media that remove heat energy from a process, material, or space.
- ☐ **Removable Insulation:** Removable and reusable insulation covers are fabricated insulation products used in industrial and commercial applications where insulation must be periodically removed for inspection and maintenance. It can also be used for the insulation of irregular or complex surfaces.
- ☐ **Scaffolding:** Scaffolding, also called staging, is a temporary structure used to support a work crew at elevated or hard-to-reach areas in order to allow the installation or maintenance of mechanical insulation systems.