

**NEW FOR 2019: Updated
Registration Rates for Kids!**

Children 5 years old or younger are now free and new rates apply for kids 17 years of age or under. Bring the whole family!

Back by Popular Demand!

- Wednesday-Friday Schedule: April 3-5, 2019
- Hosted Dessert Hospitality Suites on Friday, April 5



WWW.INSULATION.ORG/CONVENTION2019

NIA | National Insulation
Association®

BAHAMAS

The National Insulation Association (NIA) invites you to join your industry colleagues April 3-5, 2019, at the Grand Hyatt Baha Mar in Nassau, Bahamas. The Convention theme—Making a Difference—will become a reality through education, networking, and building up how impactful our industry is. NIA looks forward to welcoming attendees from all segments of the mechanical insulation industry to the Bahamas!



KEYNOTE PRESENTATIONS



**Off Balance On Purpose:
Work-Life Integration that's Possible, Not Perfect**
Dan Thurmon, Author of *Off Balance On Purpose*

Achieving the perfect work-life balance is a desirable concept, but it's also completely unrealistic, according to Keynote Dan Thurmon. In his high-impact presentation, Dan will demonstrate what real balance looks like and provide a new model for viewing work objectives as a vital and connected component of life, rather than being separate or competing with life. Hear practical, reality-based solutions to help leaders and employees support one another and foster excellence, innovation, and loyalty.



1MT1MT: One More Thing, One More Time
**Josh Sundquist, Paralympic Ski Racer,
Childhood Cancer Survivor, and Bestselling Author**

As a Paralympian, Josh's ski racing motto was 1MT1MT, which stands for one more thing, one more time. Through interactive storytelling, Josh will inspire and empower attendees to face adversity with strength and courage, maintain a sense of humor in stressful circumstances, and be resilient during times of change. Join Josh and prepare to find your own 1MT1MT to get closer to the future you are training for.



EDUCATIONAL PRESENTATIONS

KEY DATES

MARCH 4, 2019

Early-Bird Convention
Registration and
Golf Tournament Deadline

MARCH 15, 2019

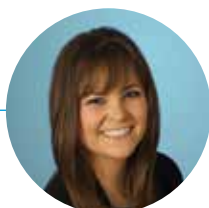
Hotel Registration Deadline

The Mechanical Insulation Industry—Young Professional Perspective Panel

Young professionals from a variety of industry segments will share their thoughts and solutions on several timely topics impacting the industry. Topics include: attracting/retaining talent, career development, communication styles, office culture, and much more. Attendee questions are encouraged during this session. If you have specific questions for the panelists, please email events@insulation.org.



Cooper Killion
Marketing Director,
Shook and Fletcher
Insulation Co.



Ashley Luse
Strategy & Business
Development, Luse
Thermal Technologies



Rudy Nigl
Vice President, L & C
Insulation, Inc.



Justin Rispoli
District Manager,
Midwest and East Coast,
Aspen Aerogels, Inc.



**Facilitated By:
Jake Erickson**
Regional Sales
Manager, ROCKWOOL
Technical Insulation

PANELISTS

NIA Educational Presentations

- NIA's New Educational Courses
 - Fundamentals of Insulation
 - Thermal Insulation Inspector Program
 - Estimating for the Insulation Industry
- General Session and Luncheon
- Technical Presentations (Water/Energy Nexus and Insulation in Marine Applications)
- 2018 Theodore H. Brodie Distinguished Safety Award™ Presentation
- NIA Business Session

Committee Sessions

Committee sessions feature industry-specific speakers based on topic suggestions from members for sharing industry knowledge and encouraging peer-to-peer learning. You do not have to be a committee member or have previously attended a meeting to participate in any of these sessions. Your participation is welcomed and encouraged.



TOP
5

TRAVEL TIPS FOR
THE BAHAMAS



GRAND HYATT BAHAMAR

Located on Cable Beach, Grand Hyatt Baha Mar is a brand-new hotel that opened in 2017 in the Bahamas. This tropical resort is located 15 minutes from Lynden Pindling Nassau International Airport (NAS) and close to the city of Nassau. The hotel offers a variety of on-site activities, including:

- **Dining**
The Baha Mar complex offers a multitude of delicious dining options, with 33 different restaurants, bars, and lounges on site. Making reservations for the restaurants on-site is strongly encouraged.
- **ESPA Spa**
Breathtaking ocean views and 24 private rooms, which feature a range of luxurious treatments and therapies designed to offer you an authentic Bahamian spa experience. *Convention attendees also receive a 10% discount on spa services—just mention “National Insulation Association” when making your appointment. Appointments book up quickly, so we encourage you to make an appointment in advance of arriving on-site.*
- **Tropical Location with Pristine Pools and Beach**
Unwind at one of the 6 awe-inspiring pools—or lounge on 3,000 feet of sugary white sand. Cabana rentals are available at select pools.
- **Casino**
The 100,000-square-foot casino is the largest in the Caribbean and features world-class gaming excitement and entertainment.
- **Programs for Kids**
The Explorers Kids Club offers young guests a world of fun, learning, and exploration. This program is open to children that are 3–12 years old.
- **Fountain Show**
Experience the most spectacular fountain show in the world, including LED lighting, color, Bahamian-inspired moving imagery, and high-energy music.

Hotel Reservation Information

Reservation Deadline:
March 15, 2019

NIA Discounted Room Rates

Fountain View King: \$295 per night, plus taxes and hotel-specific fees.
Ocean View King or Queen/Queen: \$305 per night, plus taxes and hotel-specific fees.

Discounted Hotel Resort Fee

\$30 plus taxes per room, per day.
NIA's discounted hotel rate is available before and after Convention from March 27 to April 11, 2019, based on availability.

Reservations

Call 1-242-788-1234 and state that you are with the National Insulation Association.

Avoiding scams: For the best price and for security reasons, NIA encourages members to make reservations early and directly through the hotel. Please note that NIA does not use the services of third-party housing vendors.

2019 PRELIMINARY CONVENTION SCHEDULE

1

Bring a passport that's valid for at least 6 months after travel

Passport processing can take some time, so if you don't have a passport or if it's expired, make sure you give yourself enough time to obtain one before your departure date. Please visit www.insulation.org/convention2019/location/passport for more information on passport and entry requirements for the Bahamas.

2

No need to exchange currency

The Bahamian dollar and U.S. dollar are both accepted interchangeably on all islands. Visa, Mastercard, American Express, and most debit cards are also widely accepted throughout Nassau Paradise Island.

3

Don't worry about electronics—no adaptors required

Electrical outlets in the Bahamas are compatible with all American devices.

4

Transportation

No need to rent a car—the hotel is only 15 minutes away. Taxis take cash only, so please make sure to get cash before ordering a taxi. Uber and Lyft are not available on the island.

5

Gratuities are included

All restaurants and bars at Baha Mar will automatically add a 15% gratuity to the final bill.

In 2019, NIA will continue with the Wednesday–Friday schedule format. Feedback from 2018 attendees was overwhelmingly positive with 93% of those surveyed preferring the new schedule. Please book your travel to arrive on Tuesday, April 2, so that you can take full advantage of the educational and networking programs scheduled on Wednesday morning.

All Convention sessions and evening events are casual—golf shirts and resort wear are recommended during the day and casual resort wear is recommended at evening events. This information is subject to change. For the most current information, or to see NIA's Entertainment Policy, visit www.insulation.org/convention2019.

MONDAY, APRIL 1

(CLOSED MEETING)

Afternoon/Evening

- Executive Committee Meeting
- Past Presidents Reception and Dinner

TUESDAY, APRIL 2

(CLOSED MEETING)

ARRIVAL DAY

Morning

- Board of Directors and Spouse Breakfast
- Past President Advisory Council

Afternoon/Evening

- Registration and Bookstore
- Board of Directors Meeting and Lunch
- Education and Training Committee
- 2019 Fall Summit Committee Dinner

WEDNESDAY, APRIL 3

WELCOME DAY

Morning

- Registration and Bookstore
- Networking Breakfast
- Committee Sessions
- NIA Member Orientation

Afternoon/Evening

- General Session and Luncheon
- Committee Sessions
- Regional/National Committee (CLOSED MEETING)
- Can/AM Meeting (CLOSED MEETING)
- Convention First-Timer and VIP Reception (CLOSED MEETING)
- Welcome and Appreciation Evening: Island Breeze

THURSDAY, APRIL 4

Morning

- Registration and Bookstore
- Networking Breakfast
- Keynote Speaker Presentation: Off Balance On Purpose: Work-Life Integration that's Possible, Not Perfect
- NIA Business Session
- 2018 Safety Award Presentation
- Spouse Program: Sea Glass Jewelry-Making Class
- Educational Sessions
- Technical Presentations

Afternoon/Evening

- NIA's Golf Tournament—Royal Blue Course at the Grand Hyatt Baha Mar (SEPARATE REGISTRATION IS REQUIRED)
- Open Networking Evening—Enjoy the Bahamas!

FRIDAY, APRIL 5

Morning

- Registration and Bookstore
- Keynote Presentation and Breakfast: IMTMT: One More Thing, One More Time
- The Mechanical Insulation Industry—Young Professional Perspective Panel

Afternoon/Evening

- Open Time for Individual Member Meetings
- Council of Committees and Board of Directors Lunch (CLOSED MEETING)
- Farewell Reception and Dinner
- Hosted Dessert Hospitality Suites

NETWORKING EVENTS

WEDNESDAY, APRIL 3

NIA Member Orientation

This orientation provides new members and first-time attendees with the opportunity to determine which committee sessions and educational and industry programs to attend. It also offers a chance to get to know the staff members, committee chairmen, and association leaders, allowing you to maximize the event's value for your company. If this is your first Convention, please indicate so during registration. If you have any questions, please email membership@insulation.org.

Convention First-Timer and VIP Reception

If this is your first NIA Convention, be sure to RSVP to this invitation-only outdoor cocktail reception. You'll have the opportunity to network with NIA leadership and industry leaders and enjoy getting to know members of NIA.

Welcome and Appreciation Evening: Island Breeze

Embrace the island culture and join your fellow Convention attendees as you mix and mingle with familiar faces and new friends. You'll be greeted by a calypso band, and the evening will feature a full meal, open bar, and a variety of kids' activities. Bahama-themed attire is encouraged, or resort wear, such as khaki shorts for men and capris or sundresses for women. Don't miss out on this family-friendly favorite!

THURSDAY, APRIL 4

Open Networking Evening—Enjoy the Bahamas!

FRIDAY, APRIL 5

Farewell Reception and Dinner

Join us for the finale of NIA's Convention! This outdoor event includes a cocktail reception, a full meal with wine service, and an opportunity to celebrate our outgoing President, Dan Bofinger (Specialty Products & Insulation). After the event concludes, we will continue the evening festivities at the Dessert Hospitality Suites. The reception and dinner will take place outdoors and casual attire is suggested (for example, khaki pants for men, and capris or sundresses for women).

Hosted Dessert Hospitality Suites

Immediately following the Farewell Dinner, participating Associate (Manufacturer) member companies will tempt you with a unique dessert and hosted bar. Attendees will have the opportunity to enter into a drawing for a special raffle prize by visiting each hosted suite and completing the dessert bingo raffle card. Enjoy this sweet time with industry friends as our time together comes to a close.

NIA's Convention schedule is designed to offer networking time, a variety of evening events and entertainment, and open time to allow attendees the opportunity to schedule their own meetings.

NIA's 2018 Convention survey revealed:

92%

of attendees indicated networking with new customers met or exceeded expectations.

74%

made NEW business contacts.



NIA'S GOLF TOURNAMENT

The Royal Blue Golf Course is a Jack Nicklaus Signature Golf Course with rolling fairways, moonscapes, and native landscapes. The course features dramatic views of the ocean on the front 9 and forested panoramas on the second half. The course is located on property and is less than a 5-minute drive from the hotel. The hotel provides a complimentary resort shuttle to/from the hotel to the golf course.

The 18-hole scramble will have a 12:30 p.m. shotgun start. Gather your industry colleagues and friends for an afternoon of networking and friendly competition! Preference will be given to foursomes.* Pre-registration is required and the per-player fee of \$290 includes all tournament costs, a boxed lunch, GPS golf cart, prizes, a unique refreshment, and golf-bag pickup and return on the day of the tournament. All foursomes include a forecaddie, and as gratuity is not included, the suggested gratuity for the tournament is \$20 per person. Optional club rentals are available through the golf course for \$95, plus tax, and will be billed by the course to your hotel reservation the day of the tournament. NIA's Golf Tournament is very popular and spaces are limited, so we encourage you to sign up early.

**If you wish to create your own foursome, please contact the players to ensure their willingness to participate in the foursome, and then email your request to NIA at events@insulation.org. All players must be registered for both the Convention and the golf tournament.*



2019 Golf Shirts

Golf shirts are available in men's and women's styles. Order your Under Armour golf shirt, with Heat Gear® technology, to help you stay cool, dry, and comfortable on the golf course. The aqua shirt features the NIA and Royal Blue golf course logo, and is available for \$55, plus shipping and handling. Shirts will be shipped to you prior to Convention. The deadline to order shirts is February 4, 2019.

SPOUSE EVENT

Thursday, April 4

Spouse Event: Sea Glass Jewelry-Making Class

Guests will receive hands-on instruction and have the opportunity to create their own custom piece of jewelry with sea glass from the beautiful turquoise Bahamian blue waters using wire wrapping—one of the oldest techniques for making jewelry by hand. During this session light snacks and refreshments will be served.

There is no additional charge for this event; however, space is limited and will fill up quickly.



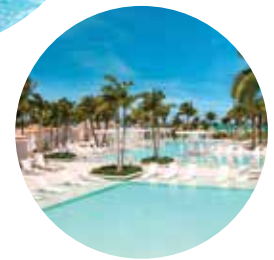
BEAUTY OF THE BAHAMAS

A year-round tropical paradise destination for families and all ages, Nassau offers miles of pristine beaches, outdoor adventures, exceptional ecotourism, unique dining experiences, distinctive shopping, and much more. Nassau, the capital of the Bahamas, is a bustling metropolitan hub full of culture and modern amenities.

If you want to venture off property, local recommendations from the Grand Hyatt Baha Mar (<https://tinyurl.com/yaeho77s>) feature:

- Nassau's unique outdoor scene
- Where to dine and drink
- Classic arts and culture
- Nassau fashion and style
- Getaways within a day
- Exceptional ecotourism

The Grand Hyatt Baha Mar concierge staff members are happy to assist NIA Convention attendees in discovering and scheduling activities in Nassau and the surrounding islands. Contact the hotel's concierge staff before or during your stay by calling the hotel's main line at +1 242-788-1234, then dial "0" and ask for the concierge desk.



MEMBER REGISTRATION DISCOUNTS AVAILABLE!

NIA member companies who send more than 2 industry attendees to the Convention will receive a \$100 discount on additional company registrants. (Children, spouses, and guests are not eligible for this discount.) If you have any questions regarding the special discounted pricing, or to determine eligibility for the discount, please email events@insulation.org or call 703-464-6422.

Early-bird payments must be received by March 4, 2019, to take advantage of the discounted pricing. Cash/check orders will receive a discount.

EARLY BIRD		STANDARD REGISTRATION	
Payment Received by March 4		Payment Received after March 4	
REGULAR RATE / CASH OR CHECK DISCOUNT		REGULAR RATE / CASH OR CHECK DISCOUNT	

	REGULAR RATE	CASH OR CHECK DISCOUNT	REGULAR RATE	CASH OR CHECK DISCOUNT
MEMBER (NIA/TIAC)				
Contractor/Distributor/Fabricator/Laminator	\$915	\$895	\$990	\$970
Manufacturer/Manufacturer's Representative/Consultant/Associate Supplier	\$1,115	\$1,090	\$1,210	\$1,185
Spouse/Guest +	\$705	\$690	\$715	\$700
Youth (Ages 6–11) (Children 5 and under are free.)	\$205	\$200	\$210	\$205
Youth (Ages 12–17)	\$355	\$350	\$360	\$355
NON-MEMBER				
Contractor/Distributor/Fabricator/Laminator	\$1,560	\$1,530	\$1,680	\$1,645
Manufacturer/Manufacturer's Representative/Consultant/Associate Supplier	\$2,315	\$2,270	\$2,425	\$2,375
Spouse/Guest +	\$780	\$765	\$785	\$770
Youth (Ages 6–11) (Children 5 and under are free.)	\$305	\$300	\$310	\$305
Youth (Ages 12–17)	\$460	\$450	\$465	\$455

+ A spouse/guest is defined as someone accompanying a paid registrant who does not work in the industry and will not be attending industry or committee meetings.

Add \$100 per person to the standard registration rate for registrations received after March 4, including on-site registrations. The Convention registration fee includes: 2 continental and 1 full breakfast, 1 lunch, 2 full dinners (with open bars), 2 nights of entertainment, all educational sessions, and spouse/guest program. More Convention registration details and cancellation policies are available at www.insulation.org/convention2019/register.

Please register online at www.insulation.org/convention2019