2016 ADVERTISING RATES

Four color	1X***	3X	6X	11X	Buyer's Guide	
Two-page spread**	\$6,880	\$5,965	\$5,570	\$5,160	\$8,080	
Full page**	\$4,655	\$4,015	\$3,880	\$3,730	\$5,260	
Two-thirds page	\$4,130	\$3,585	\$3,485	\$3,360	\$4,800	
One-half page	\$3,870	\$3,355	\$3,245	\$3,175	\$4,440	
One-third page	\$3,605	\$3,125	\$3,010	\$2,900	\$4,110	
One-quarter page	\$3,355	\$2,900	\$2,835	\$2,735	\$3,715	
One-sixth page	\$2,950	\$2,550	\$2,470	\$2,380	\$2,965	
Hot Links	\$1,220	\$1,060	\$1,005	\$950	n/a	
Two color	1X***	3X	6X	11X	Buyer's Guide	
Two-page spread**	\$6,245	\$5,450	\$4,815	\$4,620	\$7,250	
Full page**	\$4,020	\$3,470	\$3,340	\$3,165	\$4,675	
Two-thirds page	\$3,495	\$3,005	\$2,930	\$2,820	\$4,150	
One-half page	\$3,240	\$2,810	\$2,700	\$2,635	\$3,870	
One-third page	\$3,165	\$2,735	\$2,460	\$2,360	\$3,545	
One-quarter page	\$2,725	\$2,360	\$2,295	\$2,180	\$3,270	
One-sixth page	\$2,310	\$1,995	\$1,925	\$1,820	\$2,410	
Black and White	1X***	3X	6X	11X	Buyer's Guide	
Two-page spread**	\$5,110	\$4,385	\$4,000	\$3,585	\$5,850	
Full page**	\$2,840	\$2,445	\$2,305	\$2,135	\$3,050	
Two-thirds page	\$2,310	\$2,005	\$1,905	\$1,780	\$2,505	
One-half page	\$2,120	\$1,780	\$1,665	\$1,595	\$2,295	
One-third page	\$1,780	\$1,550	\$1,435	\$1,325	\$1,950	
One-quarter page	\$1,540	\$1,325	\$1,265	\$1,155	\$1,665	
One-sixth page	\$1,140	\$980	\$915	\$805	\$1,380	
Other Advertising Opportu	nities					
Inserts, belly bands, gatefold, and mailings			Pricing available	Pricing available upon request		
NIA News (NIA Member Publication) Digital Edition Ads			Starting at \$500	Starting at \$500		
NIA Communication Email Blast Advertising Opportunities (New)			Starting at \$500	Starting at \$500 per ad		
NIA News Digital Edition Emails			5 emails per yea	5 emails per year		
NIA E-News Bulletin			Maximum of 12	Maximum of 12 per year		
18X and 24X Rates are Available!			Pricing available upon request			

^{*} Membership must be active at the time of placement and insertion.

Early Bird Bonus

Sign up for your company's 2016 advertiser package plan by December 15, 2015 and be eligible to participate in a new column about proper product installation. This new special section will allow manufacturers to author a column about the proper applications and installation methods for one of their products and will include a product photo.

Discounts*

25%—NIA Active members (insulation Contractors, Distributors, Fabricators, Metal Building Laminators)
10%—NIA Associate members (Manufacturers)
15%—Advertising agency discount for recognized agencies

Advertising Contact:

Ben Harmon at 202-367-2456, or ads@insulation.org

^{**} Special premium page placement is available for an additional 10%. Cover positions are available for an additional premium.

^{***} Ads in the April/May issue are subject to 10% premium when purchased at a 1-time frequency. Advertisers will receive a rebate if they purchase subsequent ads.