



INDUSTRY MESSAGE

Bad Specifications

We've all encountered them—those project specifications that leave us scratching our head in bewilderment. From conflicting requirements to requests for products that seem to have vanished from the face of the earth, these "spectacular" specs can present significant challenges for construction projects.

To address these unique situations and learn from our collective expertise (**Strength in Numbers!**), I'm pleased to announce the launch of our new department, "**Bad Specs.**" This monthly column will showcase real-world examples of problematic specifications encountered by our members. By sharing these experiences, we can gain valuable insights and avoid similar pitfalls in the future.

For our inaugural "Bad Specs" column, I have collaborated with Scott Sinclair from Johns Manville and Doug Fast from Owens Corning, both seasoned industry veterans. Their experiences will provide insight into the shared challenges faced by insulation professionals. We hope these examples will not only educate but also provide a chuckle or two, and perhaps even a solution for someone's next project.

We encourage all NIA members and readers to contribute to this initiative. Have you encountered a particularly challenging or unusual specification? We invite you to share your experiences. Please submit your stories, along with how you solved the problem, to editor@insulation.org, or you can volunteer to be interviewed for the column. Selected submissions may be featured in future "Bad Specs" columns or shared on the NIA website and social media platforms (with your permission, of course). Don't worry; all names and company identifications will be changed to protect the guilty!

"Bad Specs" aims to be more than just entertaining. By highlighting these real-world scenarios, we can collectively improve the quality of project specifications and enhance the overall efficiency and success of insulation projects.

Sincerely,

A handwritten signature in black ink, appearing to read "Jack Bittner". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Jack Bittner
NIA President