

IT'S NOT ABOUT BEING THE BEST
IN THE WORLD
IT'S ABOUT BEING THE BEST
FOR THE WORLD

 / CLINTPULVER

 / CLINTPULVER

 CLINTPULVER



Clint Pulver...

**Opportunities are
always found within the
the problems**

"A one-of-a-kind perspective that will transform leadership for years to come. This is the book your employees want you to read."
DR. JOHN C. MAXWELL, author of *The 21 Irrefutable Laws of Leadership*

I LOVE IT HERE

HOW GREAT LEADERS
CREATE ORGANIZATIONS
THEIR PEOPLE
NEVER WANT TO LEAVE

CLINT PULVER



FOUR TYPES OF MANAGERS

	<u>STANDARDS</u>	<u>CONNECTION</u>	
<u>REMOVED</u>	L	L	<u>DISENGAGEMENT</u>
<u>BUDDY</u>	L	H	<u>ENTITLEMENT</u>
<u>CONTROLLER</u>	H	L	<u>REBELLION</u>
<u>MENTOR</u>	H	H	<u>RESPECT</u>

**“No significant loyalty
will ever happen without
significant connection.”**

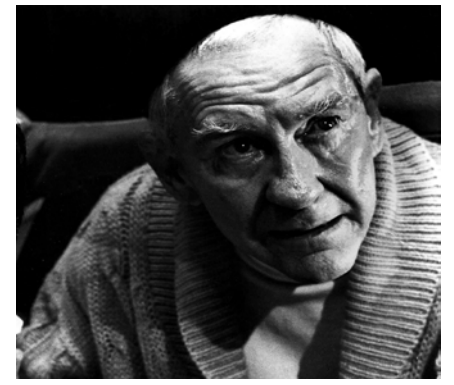
-CLINT PULVER-

THE 5 C's OF MENTORSHIP

“You can't become the Mentor until the Mentee invites you into their heart”

- 1. Confidence**
- 2. Credibility**
- 3. Competence**
- 4. Candor**
- 5. Care**

EVERY GREAT STORY HAS A MENTOR





#1 SPARK THE POSSIBILITIES

POTENTIAL → GROWTH

WORTH → RECOGNITION

GROWTH DEVELOPMENT PLAN

Step 1 – Establish the employee's goal

Step 2 – As the manager, what are you going to do?

Step 3 – What is the employee going to do?

Step 4 – Set your follow-up date



6 FOUNDATIONS OF RECOGNITION

1. Vocal Praise
2. Experiences
3. Time Off / Flexible Schedule
4. Money
5. Food
6. Trophies / Awards

#2 KEEP IT SIMPLE

How do your employees
spell mentorship?

T I M E

“Simplicity
is the
ultimate
sophistication.”

Leonardo
Davinci

#3 COMMUNICATE TO COLLABORATE



THE STATUS INTERVIEW

* *BEGIN WITH VOCAL PRAISE*

* ASK THREE QUESTIONS

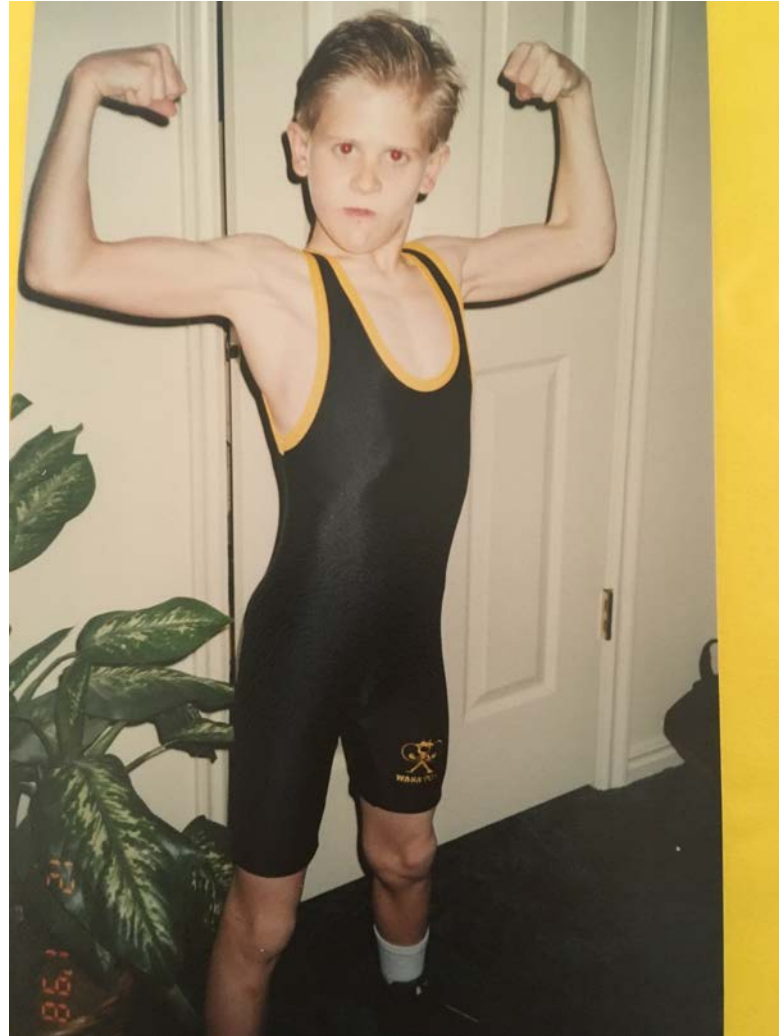
Question 1 – What can I do to keep you here?

Question 2 – What is getting in the way of your success at work?

Question 3 – What can I do to help get you there?

#4 LISTEN WISELY

“Great mentors are always being mentored.”



“If you want to be a great wrestler, you’ve got to hang out by the mat.”

Dad

IT'S GO TIME

#1 SPARK THE POSSIBILITY

#2 KEEP IT SIMPLE

#3 COMMUNICATE TO
COLLABORATE

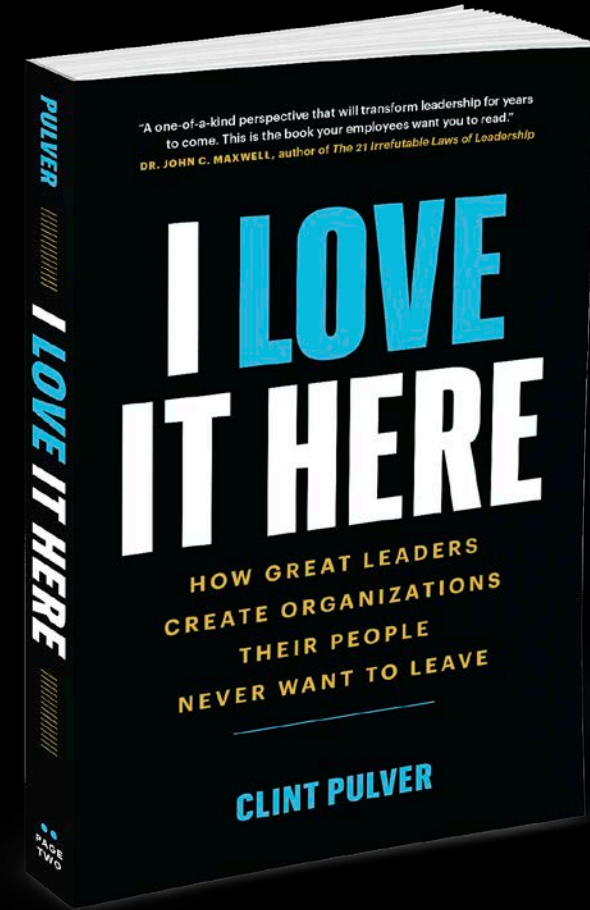
#4 LISTEN WISELY



THANK-YOU!



AVAILABLE ON AMAZON



     @CLINTPULVER